



SHALL WE HAVE A Colporteur Training College?

By THE EDITOR

FOR many years a great need has been felt in this field for more and better trained colporteurs. Many times the exhortation has been quoted that there should be 100 colporteurs where now there is but one. Yet the numbers have multiplied slowly. Scores have joined the ranks only to fall out again all too soon, depressed themselves and a source of discouragement to others.

Without doubt, one of the chief causes of failure has been lack of preparation. Young people and members new in the faith have been encouraged to believe that colporteur work is something that can be learned in a moment, requiring no serious study and depending for success solely upon energy and perseverance.

Salesmanship, however, is a fine art, and needs to be studied with the same thoroughness as any trade or business. Adequate preparation is essential to success. It takes seven years to make a printer, or an architect, or a baker. Why should it be thought that a man can become a successful salesman without even a day's thought or study?

How often a young man has been handed a bundle of papers and told to go out and do his best! "God bless you," says the encouraging friend, "and I hope you sell them all."

But he has not sold them all, and has returned home, more often than not, with a deep dislike for the canvassing work such as reams of circulars from the Publishing House will never eradicate.

Supposing, however, this young man had been sent to a Colporteur Training College, taught the principles of salesmanship, encouraged to see the divine mission behind the work, and kindly shepherded through his first disappointments—what a difference it might have made to him! Instead of turning into a discouraged, defeated grumbler, spreading poisonous pessimism, he might have become a pillar of the church, cheering on everybody else to share his own success.

To meet this apparent need, plans are being laid to start such a Colporteur Training College at Watford, where suitable young people who are un-

able, for financial reasons, to go to Newbold College, and newly baptized members seeking employment, can receive special intensive training in the theory and practice of salesmanship.

The course is planned to cover a period of six weeks, during which time eighty-four classes would be held in Bible, salesmanship, and general business principles, interspersed with regular periods of practical work in the vicinity. The six weeks' course would be repeated three or four times a year according to the number desiring admission.

Accommodation would be found for the students in the Hydro Annexe, at a very reasonable figure. The teachers would include, where possible, the Division, Union, and local Field Missionary Secretaries, with assistance from the brethren at the Publishing House. There would be no tuition fees, and the only cost to the student would be his fare to Stanborough Park and his board and lodging while there—which he would earn by his practical work every week.

At the conclusion of the course, successful students would be given a certificate, also a grant of their fare to their new field of labour. Those showing no promise of development would be informed of their incapacity before they had proceeded too far.

Thus, *if* the Colporteur Training College received wholehearted support throughout the field—*if* it produced six good colporteurs four times a year—*if* the twenty-four returned to the field full of new hope and joy in service—*if*—well, what might not happen!

Now here is the plan with all its attractive possibilities. *What do you think about it?* Is it a good idea? Would it work? Would you support it? Would you recommend the young people in your church to attend? Would it be of real service to those who have lost their employment of late? Would it help our evangelists to have such a course to suggest to bright young people who give up their work because of the Sabbath?

Won't you write and give us your opinion? We

shall be glad to hear from anybody, and especially from church elders and conference workers.

And if you would like to attend such a college—your letter will be especially welcome.

Write to-day!

(Address your letters to A. S. Maxwell, The Stanborough Press)

1932

Holiday Camp Convention August 5th to 19th



SINCE our recent announcement in the *MISSIONARY WORKER*, inquiries have been coming in from all quarters. Everyone is asking: "Where will the camp be held?" The committee has been at work investigating and looking around for the most suitable and accessible place. It was necessary to keep before us the distance from various parts of the field. Young people will be coming from Scotland and Ireland as well as North and South England and Wales.

We are now able to pass on the good news at such an early date that an ideal, centrally-located spot has been found in West Wales, near Aberystwyth. The full address is "Glanymor Farm, Clarach Cove, Nr. Aberystwyth"—a place to dream about. It is quite close to the sea, a most delightful bay and a sandy shore. The pleasures and enjoyment of a camp holiday in such a beautiful spot with ideal surroundings will appeal to all our young people. We shall tell you more about it from month to month through the *MISSIONARY WORKER*.

In the meantime let everyone begin immediately to save up, in order to join us at Clarach Cove in August next. Push ahead with the Camp Campaign, by selling all the books you possibly can. Those who may not be able to take part in this Campaign, sell all the papers you can and supplement your savings in this way.

Prepare now for the greatest event in the history of the young people's work in the British field. Come to camp.

F. W. GOODALL.

Good Health League

Home Nursing Classes

We are greatly encouraged by the good news that has come in from various parts of the field concerning the good work which is being done by our two nurses. Nurse E. Crooks, in the Bristol area, reports that she hopes to have twenty-five take the Home Nursing examination before the close of the year. This will bring the figure up to about 113 who have qualified in the South England Conference. Nurse J. Handysides, who is working in the Nottingham area, reports that she will have somewhere about forty taking the examination. This will bring the total for North England up to a little over seventy who have completed the course and received certificates. Which makes a grand total for the British field of almost 200. We are happy to be able to pass on this good news to our members.

Many churches are yet waiting for the nurses to come and conduct classes for their members. We anticipate that in the new year the nurses will be able to reach many more churches.

Some members are wondering what are the results of these classes. Here are a few extracts from letters recently received from members who have taken the course. This is from one of the leaders:

"I am pleased to say that the knowledge gained by those attending the Home Nursing class has been very helpful to each one. One sister with the use of compresses was able to treat a bad throat. Many tell how the knowledge of treating burns and knowing how to fix bandages has been very useful"

The leader reports herself:

"I have been able to help relieve very bad colds and coughs by applying fomentations. The instruction on food values has been most helpful and practical."

Another leader reports:

"The class instruction I received has been a great success in my being able to help a number of people whom I otherwise should not have been able to.

"One case of a bad cold with a high temperature showed wonderful improvement after the treatment and was soon able to continue work.

"Another had an accident while working and the leg did not seem to get much better. He came for home nursing advice. The necessary treatments were given and now the wound is completely healed."

She reports:

"I am getting so well known. People come to me with coughs, colds, sore throats, etc., and ask for a cure, which I am able to give, thanks to the Home Nursing class."

Here is another:

"All the members of our Home Nursing class are unanimous in their appreciation of the class and the instruction so helpfully given by the nurse.

"One who attended the class, who is not yet a church-member, had her mother very ill. She found the instruction that she had received most useful in attending to her. As a result of attending the Home Nursing class she is now keeping the Sabbath and her interest is deepening in the message."

This leader also reports:

"Wherever I find sickness during my visiting, I have opportunity to recommend healthful measures, and often am able to apply fomentations or help in other ways."

Yet another one reports. This is a personal letter received by one of our nurses recently:

"Do not think it unkind of me not writing you before, but I little knew how soon your teaching would come into use. I have had my niece down here very ill for several weeks. The doctor said we had done wonderfully for her, so you see your work has not been in vain. Your class will always be remembered and be useful for its teaching. Wishing you the very best success in your work, and thanking you for all you have done for us."

These are just a few of the evidences which show the appreciation of our members for the good instruction being given by our nurses, and also how it is being put into practical use.

We believe that the health work will go forward from strength to strength. Here is a quotation from *Testimonies*, Vol. 9, page 167:

"Henceforth medical missionary work is to be carried forward with an earnestness with which it has never yet

been carried. This work is the door through which the truth is to find entrance to the large cities."

We are also glad to pass on encouraging news concerning the progress of our Junior Health League work. This is proving to be a means of interesting the children and through them the parents. Already many churches are taking up this junior work. We would like to express our thanks and appreciation to all who have co-operated with us during the year in building up the health work. We are looking forward to the new year anticipating even greater things.

F. W. GOODALL.



Junior Work Growing

In visiting some of the churches where special interest is being taken in the children, we are greatly encouraged by the splendid progress which has been made during the year. Some of these special children's meetings were started by holding Junior Health League meetings. The work at Hull shows encouraging results already. From a monthly Good Health meeting they are now holding Junior meetings every Wednesday with an attendance of from twenty-five to thirty. From these children they have also formed a Sunday-school with a regular attendance of twenty-five. It was my privilege to visit this school recently and the children were able to answer the questions that I put to them on the lessons that they have been learning. Some of these children have qualified for the Course A Certificate of the Progressive M.V. studies. Several children are attending the Sabbath services. The children are keenly interested. The parents also are very pleased with what is being done for their children and some have attended the meetings. At a recent special service arranged by the children, when they rendered recitations and songs, the church was crowded.

The junior work in North London continues to grow and every Sunday some twenty-five to thirty children are attending the Sunday-school. They are a very fine class of children, too, and it is most encouraging to notice the interest they take in their lessons.

We are also glad to report that at Cambridge from thirty to forty children are attending a week-night meeting regularly. Here is the report from the leader:

"At the time of the Conference in August we had eighteen children all told; now I am very pleased to tell you that that number has exactly doubled. Truly I feel that God is working in the hearts of the people around here, for they are sending their little ones round to the mission quite voluntarily. We call upon the parents, tell them who we are, and what the mission stands for, and they do not seem to mind about the Sabbath; in fact in a few cases they send the children along on Sabbath mornings. Some of the children are very raw. One, a boy of seven, has never been inside a place of worship in his life. With the exception of one or two their ignorance on religious matters is appalling. That

does not discourage us, however, as we feel that they come to the mission under God's guidance, and that He is only waiting to give us His help accordingly."

Towards the close of November, Watford Town commenced children's meetings, and now between fifteen and twenty are attending regularly every Wednesday.

There are several other churches who are starting this good work and we believe that every church would do well to make arrangements for the building up of this class of work, thus not only winning the children for Christ, but also interesting their parents in the message. Here, surely, is a field of evangelistic effort for our local leaders to engage in.

We desire to express our hearty thanks and appreciation for the splendid work which our young people's leaders and the leaders of the juniors have done during 1931. We believe that 1932 holds great things in store for us. Let us unite together for advance moves all along the line:

F. W. GOODALL.

Newbold College

Week of Prayer

OWING to the proximity of the Week of Prayer to the Christmas examinations, it was thought best to have our annual prayer season in November. Accordingly Pastor R. A. Anderson visited the College from November 2nd to 7th and took the leading part in this spiritual feast. All the morning worships, evening worships, and chapel exercises were placed under his care, and he truly gave the entire student body a message from God.

The class periods were shortened by five minutes, so that for half-an-hour just before dinner the students and faculty were able to meet together in prayer bands. About twenty of these bands were formed, with seven in each group. As we met together we realized as never before the awful sinfulness of cherishing sin in our lives, and also how far short we were of that perfect stature in Christ Jesus. Yet we experienced a real revival and sang with fervour the good old hymns telling of true conversion. Brother Anderson gave over the rest of his time to those students who were anxious to talk with him, and many took this opportunity of gaining a very definite victory over sin and Satan.

We believe that the Spirit of God was present in a special measure during that week, but we are aware also that now is the time when the evil one is exerting every endeavour to enter the "house that has been swept and garnished." Pray for this company of young people at Newbold; this band of students with their vigour, their vitality, yea, their vicissitudes, that they may keep that blessed assurance which they gained during that splendid week when all were drawn nearer to God.

E. E. W.

South England Conference . .

President: Pastor O. M. Dorland.
 Secretary-Treasurer: H. D. Clarke.
 H.M., S.S., and M.V. Secretary: H. T. Johnson.
 Field Missionary Secretary: B. Belton.
 Office Address: 395 Holloway Road, London, N. 7.

Open Letter to Colporteurs

Dear Fellow-workers,

SINCE the splendid Institute of last January, I believe that the question of developing a more effective "approach" has been prominent in your study of the work, and in your actual experience in the canvassing field.

We are more and more realizing the importance of a good, winning "approach" that quickly establishes points of contact, and gets the prospective customer into a suitable frame of mind.

Why this matter of knowing how to approach the people is so vital is stated in *Colporteur Evangelist*, page 55, where we are told: "In many cases when the canvasser makes known his business, the door of the heart closes firmly; hence the great need of doing his work with tact."

Because of this the studious colporteur is always on the look-out for new ideas, or for fresh ways of expressing well-tried ideas, or for a different phrase or word, in his search for an "open sesame" to hard, unbelieving hearts.

In his excellent book on Salesmanship, J. S. Knox says: "The greatest salesmen are those who are learning all the time, and who are continually digging for better ideas and stronger arguments."—*"Salesmanship," page 187.*

As no two people are alike, and the circumstances of each sale are never quite the same, we may never be able to say, "We have discovered the perfect approach." But the 100 per cent approach must be our aim. We should ever be getting nearer perfection. Remember the exhortation, "The canvasser should not rest satisfied unless he is constantly improving."—*"Colporteur Evangelist," page 43.*

In general I am just now using the following, making slight changes as the circumstances necessitate. I find it paves the way quite well for the presentation of my prospectus.

Ring bell, or give three smart raps. Maid answers the door.

"Good morning." I have called to speak with Mrs. Scott, please. (With confidence, smiling.)

Maid takes the message. Returning she says, "What is your business, please? Mrs. Scott is engaged."

"Oh! will you tell Mrs. Scott that Mr.—— is here" (With firmness).

Maid returns again, "Mrs. Scott can't see you. Can you give me the message?"

"Well, no, it is of such a nature that I must explain to Mrs. Scott."

Mrs. Scott, somewhat puzzled (to maid) "Mr.——??? I don't——" (her curiosity now gets the

better of her) "Ask him into the drawing-room."
 (In drawing-room, Mrs. Scott enters.) "Good morning, Mrs. Scott! I would like to speak with you, please."

"Certainly, will you take a seat?"

"Thank you!" (Some pleasant remark about the weather to establish contact and to relieve the tension is often helpful at this point.) "I am here with reference to the promotion of Christian knowledge in the home. It is thought by many that (what is needed everywhere to-day) (the real solution to present-day problems, and the only source of lasting happiness) is a more personal understanding of the Scriptures. Yet some difficulties present themselves as we attempt a study of the Bible unaided. Don't we often find it so, Mrs. Scott?"

"Yes, indeed, Mr.——"

"And so a plan has been prepared whereby all may obtain a clearer understanding, and find greater pleasure and profit, in reading the Bible again."

"This work is entitled....."
 (Draw out prospectus).

Frequently there is the need of still further lengthening the approach in order to create a real desire on the part of the prospect to investigate the proposition. When such is the case I find that by stating briefly the nature and scope of the book I am selling a good connection is made between the introductory remarks and the drawing out of the prospectus.

If *Desire of Ages* is the book being sold, it is good to use such terms as "the example and teachings of Christ," "Our Lord and His wonderful teachings," "Christ's example as revealed in the Scriptures," etc., instead of "the Bible."

I invite you to send in to me any new suggestions that are proving successful in your work of approaching the people with our large subscription books. Sincerely yours for better success,

B. BELTON.

Open Air Work in London

".....and I defy any man listening to me to give me proof that the Bible is not true. The Bible stands to-day, as never before, proved up to the hilt by the most recent discoveries....."

WE are conducting an open-air service on a Sabbath evening in North London. The time is about 8 o'clock. A young man is standing on a platform, surrounded by three or four hundred people, all listening intently without offering any argument. Nobody answers that "I defy." So different from the usual class of meetings held in this place. Pandemonium reigns at most of the meetings convened

here on Sundays. Why not so now? Because argument flourishes when facts are scarce, and this young man has facts. No one argues.

Who is this fellow? What society does he represent?

If you can get close enough to that board, which is not fully visible over the heads of the crowd, you will find that it bears the legend "London Advent Mission—Young People's Department." That young man is one of its members, getting some of his training for higher service in the proclamation of the last message—and who knows, probably sowing the seed which will spring to life in some soul and be the means of adding one more to the number who will be looking for their Saviour when the trumpet sounds.

The speaker is just finishing with an appeal: ". . . where will you stand in that day when the Lord will claim His own?" He gets down and the leader of the young people's society takes his place, announcing that after singing two verses of a well-known hymn we will listen to Mr.——.

A deep breath—it is our turn next.

One positively enjoys this work after the first time or two "on the box," and the great crowd is inspiring. As the hymn progresses the leader says, "Cut it down a bit, we have a couple of extra speakers." Dear me, and we were only allotted twenty minutes on the original programme—such a crowd, too. Never mind, the hymn is finishing, and one must be ready to speak as soon as the last note has died away.

One waxes enthusiastic as he sees that sea of upturned faces all showing a deep interest in the story of a world condition which shows conclusively that our Saviour must come soon. "Amen" is heard from various parts of the crowd. How it thrills!! Was there ever such a time as this? There is no more thrilling work than that of giving eager people something which is going to help them to inherit eternity.

We continue—"the Lord is coming soon," we say. "Allelujah," says a voice. This is glorious, one could continue for hours—dear me, how is the time going? It has gone, and we must get down.

One comes back to earth again after an experience like this with a feeling of pleasure such as cannot be experienced in any other line of work. We have been feeding the hungry from God's storehouse.

But we must be closing the meeting now, yet those people are longing to hear some more. There are our own members walking off with ones and twos of those eager souls. They will stand and talk for a while. How many of these will be in the kingdom as a result of this meeting? This and kindred thoughts fill our minds as we journey home.

Young people, there are no thrills like those we get from seeing men and women come to Jesus as a result of our personal work. A. W. LETHBRIDGE.

North England Conference

President.—Pastor W. T. Bartlett.

Office Address.—22 Zulla Road, Magdala Road, Nottingham.

"Harvest Home" at Bolton

SOME weeks ago, our church at Bolton, an entirely new body, raised and organized by Pastor F. W. Johnston twelve months ago, was faced with the problem of reaching an Ingathering goal of £78. This, in the face of growing unemployment and part employment in the cotton industry, was by no means an easy task. Yet these faithful believers responded nobly to the call and, although maybe timid at the beginning of the campaign, grew in courage and enthusiasm week by week, happy to be able to work for the Lord and rejoicing in the opportunities afforded of "telling the message." Now the goal has been reached and passed and there is joy in every heart because "there hath not one thing failed of all the Lord promised."

On Sabbath, November 14th, we held a special praise and testimony meeting to celebrate the victory. After a short study fitted to the occasion, the people joined in real, genuine heartfelt praise to God for His victory on their behalf. It was a pleasure to hear of the strengthened faith in God's cause and the determination to go forward in the time to come. One sister has raised over £10, another over £8, and others £7, £6, and £5 respectively. Our closing hymn, "A band of faithful reapers we," was a very fitting climax to such a season of rejoicing and surely describes our Bolton Church.

T. H. FIELDING.

A World Adrift

No doubt the WORKER family will be interested to know that an effort has been commenced by Brother J. M. Howard in Sutton-in-Ashfield at the Public Baths. We were pleased to see a goodly number on the first evening, over 100 being present. The meeting was brightened by community singing ably conducted by Sister M. A. Brown, one of our conference workers, who also sang two solos. We all felt that the presence of the Holy Spirit was with us. The interest was very gratifying, quite a number asking for literature. We were also grateful for the response the congregation made in the offering, which more than cleared the expenses incurred.

At the second meeting on Sunday, November 29th, we had another encouraging time, about the same number being present. The title of the address was, "Our Lord's Return." The subject was dealt with in a masterly manner. Community singing preceded the service and two solos were given by Sister K. Felton, another of our conference workers. Further requests for literature came in.

We thank our Father for the interest that is being created and pray that it may result in souls being born into the kingdom of God. WILLIAM SHAW,
Church Clerk.

At Rest

SWANNELL.—On November 3rd, at Keynsham, Brother W. G. Swannell fell asleep in Jesus at the ripe old age of eighty-seven years. For a long time he was more or less confined to his bed. To know him was to love him, and his quiet confidence and trust in Jesus was maintained till the very end. He leaves a faithful and devoted wife and a married son to mourn their loss. We laid him to rest in the Keynsham Cemetery in the presence of his sorrowing relatives, also friends and members of the Bristol Church, on Monday afternoon, November 9th. We are confident our dear brother will come forth in the first resurrection. May God hasten that glad day is our prayer.
ALFRED E. BACON.

WHITEHOUSE.—The cause of God has lost a valiant supporter in the death of Sister Leila Whitehouse of Stourbridge, who peacefully passed away on November 4th. Our sister embraced the message under the ministry of Pastor S. F. Tonks about nine years ago. Ever since she has remained true to God. Always a student of God's Word, always a worker in God's vineyard, she leaves behind a record well worthy of emulation. This year Sister Whitehouse collected about £5 for missions and was planning further enterprise when she was overtaken by what proved to be a fatal illness. A sorrowing husband and a daughter and many relatives are left to mourn. On Sabbath afternoon, November 7th, the funeral took place at Stourbridge Cemetery, where our sister awaits the call of Jesus. Words of encouragement and hope were spoken by the writer at the home, the chapel, and the graveside.
BERTRAM HARDY.

JENNINGS.—Sister Margaret Jennings, of Dowlais, passed peacefully into rest on October 28th, after a four months' illness during which she suffered much at times. Her seventy-two years of life were marked by great patience and sweet surrender to the divine will. Her husband has lost a devoted companion, her three sons and one daughter mourn the loss of a Christian mother, and the little Advent band in Dowlais will sorely miss a faithful member who, since accepting the third angel's message under Brother Frank Powell's ministry some thirteen years ago, was ever loyal to the Lord. Who shortly will unite His saints in glory. We buried our sister in the Pant Cemetery, in the presence of an unusually large number of friends.
H. W. LOWE.

JOHN.—Sister Annie John, age eighty, of Treforest, passed suddenly into rest on November 7th, after an illness of but a few days. Accepting the third angel's message some thirty-four years ago under the labours of Elders Champness and Meredith, she continued firm in hope to the end. Three sons and two daughters are left to mourn the loss of a godly mother. We laid her to rest on November 11th in the Glyntaff Cemetery amid the rugged hills where she lived, and we shall see her soon at the coming of the Life-giver.
H. W. LOWE.

DICKS.—On Thursday, November 26th, we laid to rest in Cardiff Cemetery, Sister Dicks, another loyal and devoted servant of the Lord. Sister Dicks became interested in the truth through the faithful witness of the late Brother Smith of Cardiff, and later became a member of that church. After the death of her husband and daughter, Sister Dicks lived for a period at Ebbw Vale, but subsequently made her home at Bournemouth, where, at the age of forty-eight years, she passed away after a brief illness on November 22nd. She leaves many relatives and friends who mourn because of her absence. Our sister rests from the turmoil and pain of this world with the certain hope of a glorious resurrection.
R. T. BOLTON.

BISHOP.—We regret to report the death of Mrs. Bishop of Worcester, which took place December 2nd in a local nursing institution. Sister Bishop had been ailing for several years, and recently underwent an operation for cancer, from the effects of which, owing to her age, seventy-three, and general debility, she never recovered. The agonizing pains incidental to her malady were borne with true fortitude; albeit toward the last she more than once expressed a wish to die. She was nursed throughout her long illness, with assiduous attention and true filial devotion, by her daughters Elsie and Mary. The funeral was conducted by the writer on December 5th at St. John's Cemetery, in the presence of a large company of mourners. Sister Bishop accepted the truth about seven years ago under the labours of Pastor F. C. Bailey. For a while she held the office of deaconess of the Worcester Church. She was of gentle disposition, which endeared her to all who knew her. Her love for her Saviour was very manifest and her trust in Him was maintained to the end. She is survived by one son and four daughters.
A. S. RODD.

ON behalf of the relatives of the late Sister Hislop (née Agnes Wilson), her sister, Mrs. R. Speirs, 558 Albany Road, Victoria Park, West Australia, wishes to acknowledge the kind letters of sympathy received from members of the Glasgow, Leeds, and Watford churches.

It's Quiet Down Here

THE house is asleep. One by one the children have crept upstairs, the youngest first and then the older ones and the house gradually becomes quiet and falls asleep. It is the little respite hour before the door must be locked for the night, and Father and Mother settle down for a quiet, restful hour. The firelight sends its flickering shadows around the room and soon the attention wanders: the mind is full of a thousand memories.

Memory is a truant knave, never quite reliable, and he brings back flashes of the past without order or arrangement. We remember an incident of yesterday and switch over, as quickly as only thought can be quick, to the old mother who used to sit in her favourite rocking chair; we see the black dress, the silver white hair, and hear her voice telling us of her sons and daughters and what they did when they were young.

One by one the work-people left Granose Foods Ltd. for the Christmas holidays. Gradually the place became quiet except for the occasional creakings made by the machinery, in various parts of the buildings, settling down for a rest. It is an eerie feeling in a factory when that happens, and one is never free from the psychic feeling that one is not quite alone. There is a decided noise in the mill room and we investigate but find only the rows of mills all silent and preoccupied with their own thoughts; one of them had broken the silence as he settled himself more firmly on his bed for a well-earned rest.

A stream of memories came to us of years long ago as we passed the silent machines in the house that was asleep. Those early days in Redhill, Surrey, when WTB was manager and there were five male factory workers making Granose and Nut Meats, and the wooden despatch boxes. We have still one of those old "Granose" mills, very small and old-fashioned it looks now beside its larger, more modern, brethren. The foreman struggled hard to make successful Granose Biscuits, but during the pioneer days they were largely unsaleable.

As we stood by the patent pressure tin-sealing machine and thought of the hundreds of thousands of tins of Nuttolene, Protose, etc., it has sealed, we remembered how they used to solder the lids on with the ordinary straight soldering iron until the round American contrivance was used which soldered the tins a little more speedily and effectively. In those days the eater occasionally found a little bullet of solder in the Nut Meat. But those were hardy days when men and women with vision started a mighty work. It was not easy to find customers in those days; bacon and eggs, and only bacon and eggs were the Englishman's breakfast; a cereal food was unheard of. So house-to-house work was done to introduce Granose and the various meat substitutes.

The factory at Redhill was burnt down and the work was recommenced in Birmingham. The situation was far from glorious; in fact, it was dismal, gloomy, and in a quarter that is usually described as "low." Now we are beautifully situated, surrounded by fields and woods. We see the bluebells, primroses, violets, and blackberries in their season. The silver birch nods to the elm, the oak, the beech, and the wild cherry tree. We are visited by the cuckoo, nightingale, and many other feathered friends, and the squirrels play in the trees.

GRANOSE FOODS LTD, with hard work and careful, earnest endeavour, is striding forward to the ideal for which it was started, to lessen suffering and to build up health where unsuitable diet has broken it down. We creep away from the house that is asleep, but when we return in a few days' time it will be clamorous and noisily busy making the "Granose" Health Foods.
G.F.L.



THE QUEST FOR ETERNAL YOUTH

BY ARTHUR WARREN

*"Isn't there somewhere in the five continents
a Land of Eternal Youth? . . . A country where
no one grows old or bitter of tongue?"*

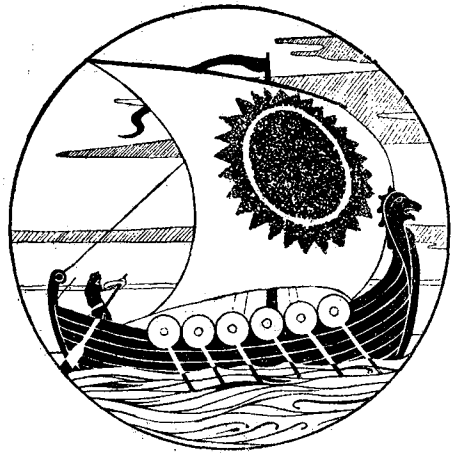
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BY W. L. EMMERSON

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of Rome sought to claim for himself the leadership
of all the churches, and probably before there was
a Bishop of Rome at all, the Gospel was planted
in these isles."*

Priceless Information in This New Series in
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BY W. T. BARTLETT

(Reprinted by special request)

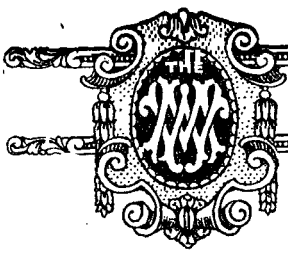
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"PRESENT TRUTH!"





EDITORIAL NOTES

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EDITED BY A. S. MAXWELL

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Note: Copy for the next issue must reach us not later than Thursday, December 31st.

A HAPPY Christmas to all our readers!

THIS year abundant opportunities present themselves for passing on good cheer. The world depression has impoverished millions and in many homes around us there will be heart-aches this Christmas morning. A friendly word, a smile, some papers to read, some discarded toys, food when needed—such kindly ministries will make us more friends than many sermons.

ANOTHER large harvest of souls has been gathered in during the past fortnight. On Sunday, December 13th, twenty-five were baptized in the Wood Green Empire by Pastor R. A. Anderson. A week later over thirty were baptized by Pastor F. W. Johnston in Manchester. Further particulars of both baptisms will appear later.

THE revised and enlarged edition of *Gospel Melodist* had a wonderful reception the first night it was introduced at Pastor Anderson's meetings. Over eight hundred copies were disposed of in a few minutes. Pastor J. G. Bevan has also decided to use this book in his Gloucester Advent Mission, and has taken a first consignment of two hundred and fifty copies.

PLANS are already on foot to make the 1932 Tract Campaign the best yet. Of the 160,000 tracts which will be given away, 140,000 will be specially printed for the campaign during the next few weeks. So Mr. Hard-to-Please, who invariably talks about "old stock" when the Tract Campaign is mentioned, will have to find something else to grumble about!

THE Winter Council of the Northern European Division is now in session at Riga, Latvia. Brethren W. T. Bartlett and H. Osborne are the delegates from this field.

By the way, there has been a slight alteration of the address of the Division at Edgware. Please note that it is now 41 HAZEL GARDENS, not Manor Gardens as of old.

THE other day we were reading over a circular sent out by a certain conference office. It was a most inspiring document, exhorting all and sundry to reach their Harvest Ingathering goals. And it occurred to us what a grand thing it would be if we could all put the same zeal into promoting the circulation of our periodicals as we do into getting in the shekels for the foreign missions! Why should not every church have its *Present Truth* goal just as it has a Harvest Ingathering goal? Why should not every church set itself the task of selling 500,

1,000 or 2,000 copies of each issue—with a corresponding yearly objective? May we suggest that church officers give this idea their careful thought for 1932?

AND may we add that if you have not as yet read the first number of *Present Truth* for 1932 it is high time you procured a copy. Just think of the contents: "Friendly Talks" by W. T. Bartlett—"The Quest for Eternal Youth" by A. Warren—and "Did Rome Convert Britain?" by W. L. Emmerson. The facts contained in Brother Emmerson's series are priceless and every worker would be well advised to preserve every number. There is no better time to start reading and circulating *Present Truth* than NOW!



Praise for Healing

To the great family of the Advent message I desire to relate my experience of healing at the late conference at Derby, August 9th. Prior to that time I had been in a very poor condition. I was so very lame, I could not get up or down stairs or kneel down. I had to come down stairs backwards. I was such a poor thing, but I was determined to go to the Derby conference as I was baptized there on August 17, 1923. Prayer was offered by request for the sick, and while praying the dear Lord came near and a voice said, "You are healed, do you believe it?" I said, "Yes, Lord, I do believe it."

Now I cannot say all that I felt, but I cannot thank my heavenly Father enough for all He has done for me, as I can now do my washing and housework, and kneel down and scrub my floors as well. Oh how I do praise Him! I desire to be a true witness to His saving power, and His grace to heal. I desire to bear my testimony to the Advent family to His praise and glory, hoping this will encourage others to have faith. ELLEN TINDALL.

THE Editor acknowledges with thanks the receipt of 13/- for offerings from "S.S."

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SUNSET CALENDAR

	London	Nott'ham	Cardiff	Edin.	Belfast
Jan. 1st	4.1	3.58	4.14	3.48	4.9
Jan. 8th	4.9	4.6	4.22	3.57	4.18