



Gifts for the Hospital

By W. E. Read

WE appreciate very much indeed the splendid response to the earnest appeals sent out some time ago with reference to the Big Month plan. Cheering reports have come from all over the field concerning the experiences many of our believers have had in their contacts with the people. We feel very glad for the gifts already received, and also for the faithful and diligent efforts of so many in the sale of our literature.

We are hoping that when the final reports are made up, the goal will have been fully reached, and that the new hospital will benefit to the extent of at least £400. This sum will go towards the investment we are making in this extension of our medical work. To effect the needed changes in the building—the installation of baths and other items of like character, together with the fitting up of the wards with their beds and other necessary items—have cost in the neighbourhood of one thousand pounds. In order that there might be no delay in bringing relief to so many of our suffering churchmembers, we advanced the thousand pounds from certain trust funds, and the £400 received from the Missions Extension campaign will, of course, reduce that to £600.

Now plans must be laid so that this sum of £600 can be returned to the trust funds as quickly as possible. We are glad to report that already several good sums have been received. One sister has sent us £100; a brother sent us £50; another brother passed in £25; two or three have given £10, and altogether we have something over £200 towards the initial investment in the hospital plan.

The fact that some have sent in such liberal donations for the purchase of

surgical beds and other items of equipment leads us to feel that there may be others who would be glad to follow the noble example of those who have already so liberally donated. We have not thought of making a general appeal in our churches for a further collection towards the investment it has been necessary to make to get the hospital started, but we should be very glad to receive gifts which would enable us to return the money we have borrowed.

The sum of £600 could be very quickly raised if we should receive gifts like the following:

10—£10	gifts	.....	£100
25—£ 5	„	.....	£125
50—£ 2	„	.....	£100
125—£ 1	„	.....	£125
100—10/-	„	.....	£ 50
200— 5/-	„	.....	£ 50
400— 2/6	„	.....	£ 50

We hope to publish in future issues of the *MISSIONARY WORKER* the progress made in meeting this amount. Shall we not make the month of June the time for either making or pledging donations for this purpose? All gifts should be sent to the Union treasurer, Mr. A. Carey, at head-quarters, and, however small, these gifts will be suitably acknowledged.

Will you help us at this time by gifts large or small, so that the amount we have borrowed may very quickly be paid back and thus our hospital be free of debt!

May the Lord guide and direct us all as we consider these suggestions, and may He lead us to give freely and liberally to this enterprise, so that many may find relief not only from physical affliction, but also from spiritual darkness, and be led into the light and liberty of the children of God.



Pastor C. Reeves with candidates before the recent baptismal service at Wimbledon.

An Urgent Plea from Northern Nigeria

It was a very happy time a few days ago when we stood and surveyed a heap of old, clean linen that had reached us from home. We had known for a long time that it was coming, but it was to await the return of a missionary from furlough to this field. His return was delayed and we were in despair. We were having thirty to forty patients to dress each day and our rags were finished. The Government sent us six dozen bandages. They were used. Everything in our wardrobe that needed mending or looked as though it might need mending soon was ended instead of mended, even down to khaki clothes. And what medical person would dream of putting khaki cloth on a wound! We were reduced even to that. With what joy, then, did we behold the linen from our churches at home!

Our work here in this new field is forging ahead in a most unexpected way. Government officials once told us how many years of careful work would be needed before the primitive pagan people would trust us or come to us. We looked at these naked peoples and believed what we were told. And now, with less than two years' work behind us, what do we see?

We have a group of patients, and their parents or friends who cook for them, numbering sixty, staying on this station with us. The Government has built six of the huts in which they stay. An hour ago two new patients arrived and brought today's total to seventy. This is the first time we have reached this figure and we thank God for it. The Government has dispensaries, too, though not near us. They have ceased to charge for medicine there. Last year our patients paid us over £12 for the help we gave—£12 from people who have no money in their pockets, for they have no pockets or clothes either! Just two bunches of leaves suffice. Yes, among some of our pagans much less suffices.

Last year we gave 8,968 treatments. Already (February 25th) we have given over 2,600, and received £3 5s. 0d. in return.

Our patients attend the dispensary an average of twenty-one days each. During that time they learn to sing hymns, they hear the commandments, the Lord's prayer, and the good news that God is their Friend and that they can become friends of God and His Son Jesus. They are carrying those thoughts back to their homes, and now for miles around the people are singing our hymns. Yes, it is true that their verses are formed of lines taken at random from all the verses of the hymn, but what does that matter! Their singing is wonderfully in tune and the words usually make sense, and they are very happy to be able to sing.

This is sowing time in this area. No other missionary has ever been among them. Reaping time will soon follow, and then; what joy!

And now a word in conclusion. Our medical work is budgetted to cost £25 this year (it will cost more, for our numbers are increasing so rapidly), and our patients are expected to pay £15 (and they will). There is no money for bandages in those figures!

The linen you so kindly sent is almost gone (and will be quite gone when you are reading this). Will you not save all your old linen for us and send it soon!

J. J. HYDE.

(Any who wish to respond to Brother Hyde's appeal may address parcels c/o The Stanborough Press Ltd., Watford, Herts. Mark it "LINEN for Northern Nigeria."—ED.)

SCOTTISH MISSION

Superintendent: Pastor L. Murdoch

Office Address: Broomage House, Larbert, Stirlingshire.

Annual Meeting

OUR Annual Meeting will be held in the Free Gardeners' Hall, Picardy Place, Edinburgh, from June 8th to 10th. We trust that all our people are making plans to be present. Those desiring apartments should write to Mr. J. C. French, c/o Mrs. Hendry, 5 Westfield Street, Gorgie, Edinburgh, stating just what they require.

Pastor L. H. Christian from the Northern European Division will be with us this year, together with Pastor W. E. Read, our Union president, and some of the Union brethren. We are looking forward to seeing larger numbers than ever because of the many new believers who have come into our midst since last we met at the Annual Meeting. Please send the names of the delegates for your church or company as soon as possible and remember the seating of the delegates will take place at 4.30 p.m. on Friday, June 8th.

L. MURDOCH.



MAY God help His people to arouse and walk and work as men and women on the borders of the eternal world. Soon an awful surprise is coming upon the inhabitants of the world. Suddenly, with power and great glory, Christ will come. Then there will be no time to prepare to meet Him. Now is the time for us to give the warning message.—"Testimonies," Vol. 8, page 37.

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South England Conference

President: Pastor H. W. Lowe.

Office Address: 395 Holloway Road, London, N.7.

After the Feast

THIS is the morning after the close of our annual Conference, and we are thinking of our dear people who were unable to be present with us. We had a really wonderful spiritual time which was certainly a great loss to those unable to attend.

Looking back over the meetings, we cannot remember a Conference attended with such an earnest spirit of devotion and such a deep desire on the part of our people to be more loyal and zealous in the service of Jesus through the Advent message.

We held two full days of workers' meetings prior to the Conference, and one of our pioneer workers has declared that he never remembers better workers' meetings in his life. Pastors L. H. Christian, S. A. Wellman, and W. E. Read were with us throughout the entire gatherings, in addition to the Union officers and secretaries. Brother Christian's deep and earnest Bible study periods were very timely and will be long remembered. Brother Wellman's earnest devotional addresses, as well as his sound and sane help along departmental lines, were just what we needed also.

The Friday evening service was a large gathering in the Holloway Advent Church addressed by Pastor Wellman, who weaved into his address much helpful illustrative matter drawn from his long experience in mission lands under the British flag. We took him greatly to our hearts from the outset.

On Sabbath morning there was wonderful spiritual energy in Pastor Christian's address on "Power," his text being, "I am come to send fire on the earth; and what will I, if it be already kindled?" Luke 12:49.

Sabbath afternoon was an especially solemn and joyful occasion as we assembled for the ordination of Brethren J. M. Howard and L. A. Watson to the Gospel ministry. Pastor Read gave the address, Pastor Bartlett offering the ordination prayer; Pastor Wellman gave the charge, while Pastor Christian gave the welcome. Following this came a very happy period of consecration.

The Saturday night service was conducted by Pastor A. S. Maxwell, who spoke on the statement: "There shall be time no longer," the preacher using Moffatt's translation: "There shall be no more delay." Following this powerful address, the writer made a special appeal for £500 for evangelistic work in the provincial areas of South England, in order that some five efforts might be opened in a large evangelistic drive this coming autumn.

On Sunday we had earnest Bible and devotional studies, in addition to the usual Conference sessions, with a wonderful baptismal service in the evening to crown the blessings of a wonderful day. Pastor

Anderson led forty-one souls into the waters in a most inspiring and extremely crowded service.

We carried our meetings on throughout Monday, and the attendance was surprisingly good. The Conference came to a climax on Monday night, when Pastor Clarence Anderson, from the Division, gave a most interesting account of a wonderful visit he has just completed to our missions in East Africa and Ethiopia.

As opportunity afforded—which was seldom, unfortunately!—our evangelistic workers gave us brief reports of God's blessing on their labours. Thus, in addition to stirring accounts of the saving and enabling grace of God in individual lives, we learned that Pastor R. A. Anderson had baptized eighty-five souls during 1933; Pastor C. A. Reeves had baptized twenty-four in Wimbledon in addition to fifteen added from Stoke Newington (included in the eighty-five aforementioned); Pastor J. G. Bevan baptized twenty-two in Gloucester and has a good interest in Cheltenham. Pastor R. S. Joyce had left a new church building and sixty-six members in Yarmouth and is now bringing to fruition a fine campaign in Lowestoft. Brother J. M. Howard reaped a good harvest of twenty-two souls in Walthamstow, with others to follow. Pity was that time did not permit more workers to recount the marvels of grace seen in their work.

The North London Advent Mission choir rendered excellent service throughout the Conference. Altogether we feel we had a most wonderful time, and the Lord was very gracious to His people. We look forward with great confidence in the Lord, and in this message, to the best year in our history. Reports rendered at the Conference show that 1933 was a good year, seeing increases in tithes and offerings, and in many other ways, but there is no doubt that we all need to come on to higher ground in Christian living so that the days to come may eclipse all that we have seen and heard and experienced in past days.

H. W. LOWE.

Annual Meeting

THERE was a good attendance at the opening session of the South England Conference Thirty-Second Annual Meeting, which was held in the New Holloway Hall, North London, July 17th to 21st. Many more from the London district were present over the week-end, and nearly all the provincial churches were represented. We were especially glad to welcome a number of brethren and sisters who are more or less isolated, and do not have the privileges of attending services each week.

The Spirit of the Lord was manifest in a large measure, and we believe our fellow-believers ex-

perienced much blessing and returned to their homes and churches with a determination to be more faithful to the Lord.

The devotional services were means of bringing new hope and courage to many, while the Bible studies served to strengthen our faith in the Word of God and His message for this time.

We were glad to welcome Pastor S. A. Wellman, of the General Conference Sabbath-school Department. His counsel and instruction was greatly appreciated. Valued and efficient help was given by Pastors L. H. Christian, C. V. Anderson, W. T. Bartlett, W. E. Read, and others.

The business of the Conference was conducted in six sessions. The report of the Committee on Plans was discussed and adopted unanimously. The resolutions embodied in the report will be considered in future issues of the *MISSIONARY WORKER*.

The officers and executive committee for the ensuing year were elected as follows:

President—H. W. Lowe.

Secretary-Treasurer.—H. D. Clarke.

Departmental Education Secretary.—W. G. Murdoch.

Medical Secretary.—Dr. C. E. Nelson.

Field Missionary Secretary.—C. L. Kelly.

Home Missionary, Sabbath-School, and Missionary Volunteer Secretary.—H. T. Johnson.

Executive Committee.—H. W. Lowe, H. D. Clarke, H. T. Johnson, R. A. Anderson, J. G. Bevan, A. E. Bacon, W. A. Girling, G. V. Hall, T. B. Wynne

REPORT OF THE COMMITTEE ON CREDENTIALS AND LICENCES

For Ordination and Ministerial Credentials.—J. M. Howard, L. A. Watson.

Ministerial Credentials.—A. K. Armstrong, R. A. Anderson, A. E. Bacon, J. G. Bevan, R. T. E. Colthurst, H. F. DeAth, R. S. Joyce, F. S. Jackson, H. W. Lowe, H. W. McCrow, C. A. Reeves, F. A. Spearing, J. B. West.

Honorary Credentials.—S. F. Tonks.

Ministerial Licences.—C. R. Anderson, C. R. Bonney, W. J. Cannon, B. F. Hardy, H. T. Johnson, L. D. Vince

Missionary Credentials.—H. D. Clarke, C. L. Kelly, D. M. Swaine, L. G. Hardinge, Mrs. M. E. Brooks, Miss W. Buckle, Mrs. D. Casey, Miss L. J. Clarke, Miss O. C. Davies, Miss H. M. Ford, Miss E. G. Guntrip, Miss M. Keough, Miss E. Stone, Miss I. White, Miss F. Wilkins.

Church School Teacher's Licences.—Miss M. Morgan, Mrs. Rodgers, Miss A. West, Miss E. Raitt, Miss D. Willis, Miss N. Frost, Miss G. Thomas.

Colporteur Credentials.—F. J. Kinman, Mrs. A. Matthews, G. Hardy, W. Rowland, Mrs. C. Sully, W. G. Chappell, A. Lacey, L. G. White, D. C. Emmer, J. J. Green.

Colporteur Licences.—H. G. Stearman, Miss A. Nottage, Miss D. V. Williams, J. Olliver, H. Welch, K. Lacey, J. H. Bayliss, Miss I. M. Welch, Mrs. M. A. Chappell, Mrs. E. L. P. Slight, Miss D. W. Kent, V. Walkden, Miss Chamberlain, James Dean.

All other names were referred to the conference committee. H. D. CLARKE.

President's Report

In introducing our survey of the work for the year 1933, we are so deeply conscious of God's blessing upon His cause that we would express our desires in the psalmist's words: "That I might pub-

lish with the voice of thanksgiving, and tell of all Thy wondrous works." Psa. 26:7.

God has truly been gracious to us all during another annual period which has not been without its difficulties. We are personally indebted to the loyalty of our entire staff of workers throughout the conference. We have appreciated the presence of the workers of mature experience, such as Brethren W. H. Meredith, A. E. Bacon, F. A. Spearing, and H. W. Armstrong, whose ungrudging assistance has been a very real help to us. Our evangelistic forces throughout the field have worked consecratedly and co-operatively in all their endeavours, and our church officers and members everywhere have given us unqualified support in everything we have tried to do to further the interests of the cause we all love so dearly. So far as our Union institutions within the Conference are concerned, we have had the happiest of relations with them all, and we much appreciate the co-operative spirit which they manifest toward the work in general throughout the conference.

PERSONNEL

During the year under review, there were several changes in our working forces, occasioned chiefly by either the retirement of Bible-workers for reasons of health, etc., or the addition of certain college

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graduates to our staff. Thus it happened that we regretfully had to release Mrs. Brooks after many years of faithful service, although she is now, as a sustentated worker, still rendering valuable help as her strength permits. Miss E. Binns and Mrs. D. Casey also suffered physical breakdowns, and have had to relinquish their duties. We added Brother B. F. Hardy from Ireland, and Miss Lucy Clarke from North England, and the following college graduates also joined us in our field work: L. G. Hardinge, D. M. Swaine, Miss I. White, Miss H. Ford, Miss F. Wilkins, Miss M. Keough. In 1932 we had a total of thirty field workers, while in 1933 that figure rose to thirty-six. In addition to this, we have six church school teachers.

Commencing at the ends of our field, we have Pastor R. S. Joyce, with Miss O. Davies and Miss E. Stone, working on the East Coast in a very successful way, during the past few years. Brother Joyce's work has been greatly blessed, and it looks as though we shall have the pleasure in the not far distant future of organizing a good church in Lowestoft, which has not hitherto heard the Advent message. Brother Joyce's campaign in Yarmouth was bound off successfully by the dedication of a church building, and the establishment of a church of sixty-six members. Brother C. R. Bonney is continuing

the good work in this place, and we confidently expect that his efforts will produce still more members in this town. Brother Leonard Vince has had charge of the work in Norwich, and is at the moment engaged in what must be the fourth or fifth campaign to be held in that city. Sixteen souls were added as a result of his work quite recently. In the Norwich-Yarmouth district thirty souls were baptized last year, while the total baptisms for two years amount to ninety-four.

Over in the West, Pastor J. G. Bevan has transferred his activities to Cheltenham, and it looks as though he will shortly be able to baptize some new members in that city which also has hitherto had no representatives of the Advent message. Thirty souls have been added by Brother Bevan since he commenced work in this district, which, in our judgment, is a very conservative district indeed.

In Bournemouth, Pastor F. S. Jackson has been conducting a small campaign with a very small amount of money we were able to set aside for this purpose; and it looks as though he and Miss M. Keough will be blessed with some new souls for addition to that church.

Pastor A. K. Armstrong has been conducting some small meetings in Portslade with money raised locally, and we hope that the Brighton Church may be blessed with the addition of new members as a result. Elsewhere in the provinces our staff of workers is practically unaltered, Pastor W. H. Meredith being at Southampton, Pastor A. E. Bacon at Portsmouth, Pastor F. A. Spearing at Southend, Pastor J. B. West at Southall, Pastor H. W. McCrow at Bristol, Pastor R. T. E. Colthurst at Cambridge, while Brother L. A. Watson has been doing very acceptable work in Plymouth as a result of which we recently baptized eight souls. Pastor S. F. Tonks, as a self-supporting worker, is taking care of the interest in Reading, and it is proposed that an evangelistic campaign be opened there this year at the charge of our local brethren, which will be very valuable and acceptable work indeed.

MEMBERSHIP

The gross gains in membership for the past three years have been: 1931, 178; 1932, 316; 1933, 239. Against these figures we have the following losses: 1931, 247; 1932, 134; 1933, 138. We should point out that in 1931 approximately 100 names were transferred with our College to Newbold, which meant that there was a loss in membership of sixty-nine that year. The net gain in membership for 1932 was 182 (this was a big year in soul-winning for Pastor R. A. Anderson in North London), while in 1933 the net gain was 101. At the close of 1933 our total membership stood at the figure 2,483.

We had in 1932 thirty churches and six companies; during 1933 one company was organized into a church so that we had thirty-one churches and five companies at the close of that year. Before many months have passed, we hope to organize a church in Gloucester, and it is very probable that there may be two others to organize this present year also.

Annual

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LONDON

Our workers in London will be wondering just where they are to figure in this report, so perhaps at this juncture we had better consider this vast city at our doors. We made some re-disposition of our forces in London during 1933, so that we now have four active centres of evangelistic work in this city, whereas hitherto we had only two such centres Pastor Roy Anderson with Brethren B. F. Hardy and W. J. Cannon and Sisters E. G. Guntrip and I. White, as well as some part-time assistance from Mrs. M. E. Brooks and Miss E. Binns, have confined their activities to Holloway, Palmers Green, Islington, Wood Green, Ponders End, etc, and as a result we hope to have the joy of seeing some thirty souls baptized during this conference. In addition to these about eighty-five souls were added during 1933

Over in Wimbledon, Pastor C. A. Reeves has had a successful campaign with the assistance of Miss F. Wilkins, from the college, and also with the very valuable help of Miss F. Tuckey, who gave unsparingly of her assistance while she was on furlough from India. Pastor Reeves had the joy of baptizing twenty-four souls at Wimbledon one week ago, and another baptism should follow this year. Fifteen souls were added in Stoke Newington before Pastor Reeves transferred his work to Wimbledon

At Lewisham Brother Clifford Anderson, assisted by Brother Leslie Hardinge and Miss L. Clarke, has been working energetically during recent months in the Town Hall campaign, and still has a very

lively interest there. There should certainly be a goodly baptism a little later on.

Brother J. M. Howard has continued his work in the Walthamstow-Leyton area, following his two tent campaigns. Twenty-two souls were baptized during 1933 as the result of this work, and others are almost ready for membership. Our impression is that these persons are being very solidly built into the message before baptism. This completes our survey of the work in London, and while we are very grateful to God for what has been done, yet we must confess to feeling a tremendous burden in behalf of the millions of this comparatively unwarned city.

In Greater New York, whose territory comprises the city of New York and eleven counties in the State of New York, we have a population of approximately eight and a half millions. Among these millions there are twenty-nine churches, with 3,285 members, and forty-two workers. This conference was organized about thirty years ago.

The New York Conference, with a population of just over four millions, has fifty-six churches, with 2,815 members, and was organized thirteen years ago

In the Berlin Conference, which comprises the area known as Greater Berlin, with a population of five and a half millions, we have fifty-two churches, with 3,253 members, and twenty-five workers. This conference was organized twenty-four years ago.

In Berlin City proper we have thirty churches with 2,638 members.

Here in Greater London we have, within an area

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of fifteen miles of Charing Cross, a population of eight and a half millions. Within a radius of twenty-five miles of Charing Cross there are more than nine million souls needing this message. That is surely one of the largest metropolitan populations on this planet; yet after about forty years' work and witness, we have twelve workers with eleven churches and companies and only 764 members. "What are these among so many?" It certainly seems to us, as stated more than once in the Spirit of prophecy, that unless we give serious attention to this mighty problem we shall have a serious account to face before God. It appears also that above the turmoil of these millions there comes to us distinctly and insistently the impelling Voice which spoke to the apostle Paul, as he went to Ephesus at a time when there were comparatively few Christians in that wicked pagan city: "I have *much people* in this city."

The Sabbath-school, Home Missionary, and Missionary Volunteer departmental activities are dealt with fully by our Departmental Secretary and so may be omitted here. The work of the colporteur-evangelists in the South England Conference will be reported on by the Field Missionary Secretary.

FINANCES

Turning to our finances our tithe income during 1933 was £13,729, or a gain of £317 for the year. The tithe per capita, however, shows a decrease of 11/-. This may be due to the lower earning capacity of our membership, or, on the other hand, it may be in part due to the fact that we need to keep strongly before our minds the importance of faithfulness in supporting the cause in these times of great difficulty. We certainly have a very faithful and loyal people when it comes to the financial support of the cause they love.

Our Sabbath-school offerings during the past three years have stood at the varying figures £2,561, £2,581, and £2,494. During 1933, therefore, there was a decrease of £87 in this respect. We are sorry to see this drop in our main source of mission income, and we shall study it further a little later.

Our Missionary Volunteers contributed the sum of £77 last year to our mission offerings, which was a very slight decrease of £7 compared with the previous year.

Our great Ingathering endeavour during the past three years has brought in an average of £4,000 a year to the cause. During 1933 there was a decrease of £127, which we believe was largely accounted for by the fact that at that time one of our largest churches suffered the loss of the services of several expert workers who during the previous year had brought in practically as much as is represented by this deficiency.

Our annual offering was £416 in 1932, and it fell by £53 to £363 in 1933.

In the matter of unspecified mission offerings, we had £71 more during 1933 than in 1932, the figure being £93 last year.

It is gratifying to notice that there was a very substantial increase in the Week of Sacrifice figure for 1933. In 1932 the figure was £489, while it rose

by £245 to £734 a year later. Obviously we took hold of the Week of Sacrifice offering in real earnest last year.

Our Missions Extension Campaign produced the
(Continued on page 8.)



Remember London!

LONDON as a mission field is second to none. A mere spot on the map it is nevertheless a cosmos in miniature. Its vastness lies not in territory but in opportunity.

Last October we opened up aggressive evangelistic work in the suburb of Wimbledon. The beautiful Wimbledon Town Hall, seating nearly fifteen hundred people, became the scene of our activities. With the assistance of a choir of fifty voices a series of successful services were held, calling forth a splendid response from the public. Our small staff of workers has been kept very busy caring for the deep interest, and we have greatly appreciated their loyal and self-sacrificing labours. Good offerings have been received, rising at times to seventeen pounds in one evening. The local church-members have nobly rallied to the help of the Lord, and they are rejoicing in the addition of thirty new members. A further group of from fifteen to twenty people are preparing for baptism in July.

A gratifying feature of the work is the number of young men and women who are attending the meetings. Three good cottage meetings have been conducted weekly during the winter and twelve have already been baptized from this source. Each week our Sunday sermon is reported in the local newspaper by a reporter who is interested in the message.

God has been working mighty miracles of grace. Many of these dear people have proved that the Gospel is still the power of God to break the shackles of sin and free them from the injurious habits of a lifetime. Here are golden sheaves for the heavenly garner, the earnest, let us hope, of a great ingathering. Looking ahead our hopes and expectations run high. We believe a spiritual movement on a grand scale is imminent. With such a vision and such a prayer we are daily sowing and believing for the full sheaves whether thirty, sixty, or a hundredfold.

C. A. REEVES.

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SUNSET CALENDAR

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June 8th	9 13	9 27	9 26	9 55	9 56
June 15th	9 18	9 32	9 31	10 00	10 1

The Missionary Worker

Published fortnightly on Friday for the British Union Conference of Seventh-Day Adventists by The Stanborough Press Ltd., Watford, Herts.

EDITOR: A. S. MAXWELL
Copy for next issue.—June 6, 1934

THE COLPORTEUR AT WORK

B. Belton 1933.

Showing the Prospectus

IN all our handling of the literature containing the light of truth, whether represented by copies of the book we distribute or by the specimen we show when canvassing for orders, reasonable care should be exercised. There are important reasons for this.

The fact should ever be borne in mind that our literature contains sacred Bible truths and therefore ought to receive reverential handling.

This is also true of the prospectus used when soliciting orders for the larger works. If the colporteur shows proper respect for his book, the individual being canvassed is likely to sense this, which will be to the colporteur's advantage.

Not only reverence, but skill in manipulating is necessary, too. With a reasonable amount of practice in producing and exhibiting the prospectus, one can acquire an easy grace that will "please the eye" of the people before whom it is presented. Thus a favourable atmosphere for a successful demonstration will be created.

Now, in what way shall the book be held while being shown?

We have known some colporteurs who contend strongly for a certain position, and others equally convinced that another way is better. If it is true that a good selling talk is built around a strong appeal to the eye, we do well to consider carefully how we can show the prospectus to the best advantage.

Be sure that the prospect can see it in comfort. About the first thing to remember is that it should be so held that it is facing the light.

Except when canvassing in the full glare of the sun, this rule should be carefully observed. See that you have it at the best angle, too, and at just the right distance from the prospect.

One common error into which it is easy to fall should be constantly guarded against until the temp-

tation is mastered. That is, the wetting of the thumb or finger when turning the leaves of the prospectus. This, and the habit of pushing the pages clumsily, are objectionable faults that ought to be studiously avoided.

Every colporteur should endeavour to become proficient in the three methods illustrated by the accompanying sketches, the circumstances in which he is placed dictating which way of the three should be used at the particular time. B. BELTON.

President's Report

(Continued from page 7.)

figure of £233, which was an increase of £67 as compared with the previous year.

Our total mission offerings in 1931 was £8,127; in 1932 this fell to £7,984. In 1933, however, the figure rose by £107 to £8,091. The per capita of total mission offerings now stands at the amount of 1/3 per week.

The value of a report such as this is threefold. Firstly, as a retrospect it brings great joy to our hearts as we realize the extent to which the blessing of God has been upon His cause and His people. Secondly, it reveals certain points to which special attention must be given in the interests of constant progress; and thirdly, it must enlarge our horizon and bring clearly before us the prospect of an immense unfinished task, which, in turn, shall send us as never before to seek the Lord of the harvest for divine empowerment which shall conclude His work with a great wave of conquering glory.

Eighteen million souls are in our charge. Four hundred and fifty towns with a population of 10,000 or more are in our field, and about 400 of these towns have never heard the sound of the Advent message. What a mighty challenge this should constitute to the heroic faith of the remnant church!

H. W. LOWE.



1. Holding Prospectus in right hand, "leafing" from bottom corner with left hand.



2. Holding Prospectus on left hand, "leafing" from top with right hand.



3. Holding Prospectus on left hand, "leafing" from bottom with right hand