

# The MISSIONARY WORKER

ORGAN OF THE  
BRITISH UNION CONFERENCE  
OF  
SEVENTH-DAY ADVENTISTS.

## The Division Council

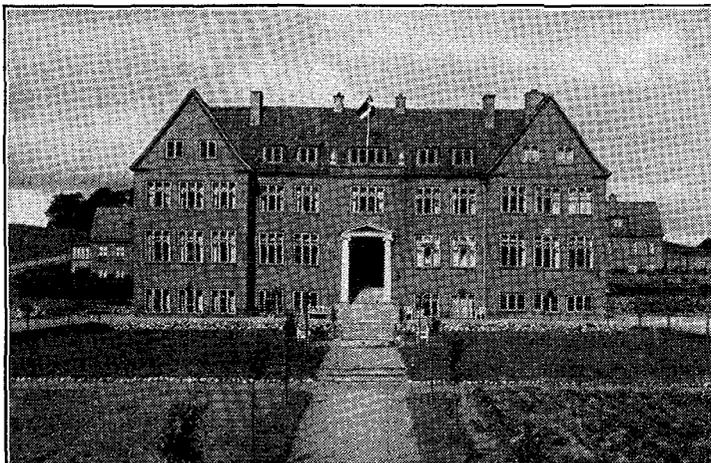
By A. S. Maxwell

No more beautiful location could have been found for this gathering of the workers of the Northern European Division than the Danish School at Dagaard. Situated on the northern shore of the Vejle Fjord, overlooking a vista of unusual charm, with the land sloping gently from the main buildings to the sea, it provides a delightful retreat for such an occasion. Fortunate indeed are delegates invited to such a place.

From my bedroom window I look out upon the well-cultivated fields of the school property—great beds of strawberries, potatoes, cabbages, and what not, blending into golden cornfields and merging at last into the rippling blue-grey water where miniature steamers chug by on mysterious errands and tiny sailing boats flit to and fro. And there, beyond, shrouded by delicate mists of the gloaming, clumps of dark green trees loom up on the low hills of the farther shore, with smoke rising among them here and there, telling where humble cottagers dwell in their shadow.

### GLAD RE-UNION

Now there is life and movement near at hand. A break in the meetings has brought the delegates, like a crowd of schoolboys, hurrying into this delightful playground. They are passing down the main path, in twos and threes and larger groups. Old friends, meeting perchance for the first time after years of separation, are recounting in eager



*The main building of our college at Dagaard, Denmark.*

Important Gathering of Workers of the Northern European Division at Dagaard, Denmark, Aug. 1-7.

tones the anecdotes of long forgotten days. Others from widely separated fields are comparing notes on methods of work and discussing plans for larger and better service.

See, there is Dr. Ottosen, head of the Skodsborg Sanitarium, recently knighted by the King of Denmark for his services in the cause of health and temperance. He is talking with Brother L. H. Christian, president of the Northern European Division, unusually cheerful despite the heavy burdens of the council that must be resting upon him.

Here come other familiar faces. Yes, there's Brother I. H. Evans, greatly improved in health since his last visit and replete with wise counsel as of old. With him is Brother Meade MacGuire, his hair a little whiter, his smile still sweeter, and his message more powerful than ever—and Brother S. A. Wellman, who by his friendliness and practical outlook wins the esteem of all. Never were guests more welcome than these three strong, experienced men from the General Conference.

Who, I wonder, is this white-haired veteran coming towards me? Why, yes, it is Brother M. M. Olsen, the oldest worker in the Division, having preached for fifty-six years. He is the brother of O. A. Olsen, one-time president of the General Conference.

And there's Brother H. M. Johnson, principal of the Danish school, to whom we are all

feeling deeply grateful at the moment for the efficiency and excellence of the arrangements made for our comfort.

#### FROM SEVENTEEN COUNTRIES

Beside him are some of the Latvian brethren and, beyond, a group from Sweden and Finland. In a third, British brethren are talking eagerly with missionaries from East and West Africa, while in yet another group men from Ethiopia are renewing acquaintance with old friends from various parts of Scandinavia.

What a polyglot company! It resembles a general conference on a small scale. Here indeed are delegates from seventeen countries, speaking almost as many languages. Besides English, Danish, and German, the practised ear could detect from time to time Norwegian, Swedish, Icelandic, Finnish, Estonian, Lettish, Lithuanian, Russian, Polish, Luo, Amharic, and Yoruba. Yet transcending all these tongues is the universal language of Seventh-Day Adventists—the brotherly look, the friendly smile, the joyous welcome, that reveal we are all one in Christ Jesus.

The official delegates total 125, distributed as follows:

General Conference and Division ...	12
Baltic Union .....	18
British Union .....	25
East Nordic Union .....	20
West Nordic Union and Skodsborg Sanitarium .....	36
Polish Union .....	1
From various mission fields .....	13
	125

It has been a source of great regret to all that owing to unusual difficulties it was not possible for a larger delegation to come from Poland, and the sympathy of the entire council has gone out to those who otherwise might have been present.

This large list of delegates represents a total Division membership (on June 30, 1934) of 30,488, of which number 24,263 are in the home fields and 6,225 in the missions. On an average, therefore, there is one delegate to every 240 members. It is the first time a council of this magnitude has been attempted in this Division.

#### THE PROGRAMME

An intensive programme has been arranged, covering fourteen hours a day with a little extra for Sabbath. Each morning has commenced with an inspiring Bible study by Brother MacGuire on the secret of the victorious, power-filled life, under the headings:

- (a) Love is the Fulfilling of the Law.
- (b) Dying to Sin.
- (c) Living His Life.
- (d) Fellowship with Christ.
- (e) Preparation for Spiritual Leadership.

Straight heart-to-heart talks from Brother Evans

on various phases of the holy calling of the ministry have stirred all to a fresh appreciation of their responsibilities. He reached the high peak in his series of addresses on the Sunday morning when, with great freedom, he exhorted every minister to become a great soul-winner. "You can always tell a good fisherman by the string of fish he brings home," he said, emphasizing his point with many illustrations from his long experience.

Consideration has also been given to a large number of themes relating to the work of labourers in the cause of God, including such subjects as the following:

1. Is the Present Time Favourable for Larger Evangelism? (R. A. Anderson.)
2. Holding to the Fundamentals of the Old Message. (W. E. Read.)
3. The Training of New and Stronger Workers. (E. D. Dick.)
4. Saving Our Children and Young People. (C. V. Anderson.)
5. The Growth of Paganism. (K. Rose.)
6. Converting People by the Power of the Truth. (T. Tobiassen.)
7. Why Many Fail to Bring People to a Decision. (T. T. Babienco.)
8. How Should We Deal with Those Who Will Not Pay Tithe? (O. M. Dorland.)
9. The Place of Music in Evangelistic Efforts. (E. Eglit, A. C. Christensen.)
10. How to Deal with Those who persistently Visit Places of Amusement. (W. R. A. Madgwick.)
11. The Personal Appeal in Public Efforts. (R. A. Anderson.)
12. Methods of Successful Soul-Winning Work. (J. A. Swenson.)

Space forbids my giving the entire list of 109 items, but these will afford some idea of the nature and compass of the subjects treated. Many of them, of course, in the little time available, have been given but scant attention comparable with their importance; but at least it has been helpful to hear the views of responsible and experienced men concerning them, if only in tabloid form.

#### A "CHARTER OF EVANGELISM"

A number of resolutions have been passed which will no doubt find their way into print in due course through the official channels. One of them was characterized by Brother Christian as "Our Charter of Evangelism for All Future Time" and was considered of such value and importance that it was agreed to publish it in every language employed in the Division. It reads (in part) as follows:

WHEREAS the rapidly fulfilling prophecies relating to the Second Coming of Christ all point to the nearness of the end, and

WHEREAS we are assured that before the finishing of God's work in the earth, the Third Angel's Message of Revelation 14 will swell into a loud cry attracting the attention of every nation, and

WHEREAS it is our concern as leaders and ministers of the Gospel of the grace of God to win souls from sin and eternal ruin to belief in the atoning blood of Jesus Christ, and to teach them salvation through

faith, and obedience to the law of God, therefore

WE RECOMMEND:

a. That in order to meet the demands thrust upon us by the Third Angel's Message, we earnestly exhort and entreat our ministers and other workers engaged in proclaiming the Third Angel's Message, that they humble their hearts before God, forsaking all worldly encroachments and pleasures, that they give themselves continually to prayer and to seeking the Lord, that He may fill them with all the fullness of the Holy Spirit to go forth in the power of Elijah to help finish the work; that all known sin be put out of the life and that earnest Bible study, study of the Spirit of prophecy and heeding its counsels, and earnest prayer for the endowment of the Holy Spirit be part of our daily lives.

b. That larger evangelism be undertaken with all possible zeal, consecration, and faith.

c. That conference officials study with departmental leaders, office working forces, heads of institutions, and pastors of churches, as to how the departments can make their work more soul-winning and bring a larger number into the faith each year.

d. That conference workers set a definite goal for the number of souls they will try to win to Christ in a definite period of time.

e. That Union and local conference committees give study to make special budgetary provision for carrying forward evangelistic work in our large cities

f. That in all efforts, whether in the cities, in smaller towns, or country districts, the work be conducted with the greatest economy consistent with the sacred character of the work.

g. That we encourage our ministers and workers to conduct evangelistic work in the open air wherever possible.

h. That our ministers and workers be encouraged to strengthen and enlarge their evangelistic activities by seeking to increase their gifts, collections, and literature sales at their public meetings.

i. That our conference workers be encouraged, especially in the large cities, to develop interests in the nearby districts and so strengthen the main work which is being carried forward

j. That in all our evangelistic campaigns, while endeavouring to reach the public generally, we make special efforts to get in touch with the higher classes.

k. That the call be sounded anew to every worker employed in this Advent movement, whether executive, evangelist, pastor, Bible teacher, editor, Bible worker, or office employee, to put forth renewed efforts to win souls through both public and personal evangelism. And while restricting ourselves to the present financial conditions, that we endeavour to prosecute as never before the work of witnessing to and the winning of all who will respond to the invitation of God's mercy as revealed in the Third Angel's Message.

SPECIAL MEETINGS

Certain special meetings must not be forgotten. Sister Jost gave an illuminating address on the development of the welfare work in Germany, telling how it has been the means in God's hands not only of bringing much blessing to the poor but also of helping the present Government to appreciate the philanthropic nature of our work.

Dr. Ottosen also interested the council with the story of the beginnings of the work in Northern Europe and particularly the divine providences connected with the acquisition and upbuilding of the Skodsborg Sanitarium. "We have lived through a constant series of crises," he said, at which an understanding smile, I noticed, flickered on many faces.

Dr. Andersen, also of Skodsborg, presented

phases of the health work in a lantern lecture, while Brother G. Keough, Bible teacher at Newbold College, led us into the deep waters of the prophecies of Ezekiel and Revelation.

Stirring messages from all the Union presidents, pledging fidelity to the cause and renewed exertions for the future, characterized the last meeting, which brought this most helpful and inspiring council to a close.

THE ABIDING MEMORY

But when I have forgotten all these addresses, and all the crowded thoughts of the discussion hours, there will still glow in my memory—at least I trust so—the glorious, inspiring message: "Love is the fulfilling of the law—love is the power of God—love is the way to victory—love is the secret of all true success—only love can win souls to Christ." Thank you, Brother MacGuire!

It has been indeed an inspiring meeting, sounding a strong spiritual note and emphasizing the essentials of the Gospel; and as the delegates disperse and return to their homes it cannot be, I am sure, without a new view of the fearful solemnity of this mighty hour, the nearness of the final consummation, the efficacy of the message they bear, and the greatness and grandeur of their God-appointed task.



Notes from the Union President

We have now come to the time of another Harvest Ingathering Campaign. We have been glad to note that many churches have already started, in fact some report that they have reached their £2-per-member goal. This is encouraging news. If every member of the Advent cause in the British Isles started in definitely to secure £2 in this campaign, we could finish the task in a very short period of time. There is really no need for this campaign to drag on month after month if we all get to the task with a will and determine to win through. May God help us to rise to our privileges at this time, and seek to gather in the wherewithal that the work in the far-flung mission fields may be maintained.

IN response to the appeal sent out some time ago for special gifts towards the investment made in the hospital at Stanborough Park, we are very glad to report that to date the sum of just over £310 has been received. This, together with receipts from the Big Week Campaign, means that the amount spent in structural alterations, in decorations, and equipment, is covered with the exception of about £200. Just a few more liberal gifts and the amount would be completely covered. Who will rally to the call? Some five-guinea or ten-guinea cheques and we should have the investment paid for.

SABBATH, October 6th, is to be Medical Missionary Day in all our churches, and on the thirteenth of that month, the second collection this year is to be taken up on behalf of the Medical Aid Fund.

We were very glad for the liberal response to the appeal last February. It has meant that many more of our believers have been able to benefit by the help our sanitarium and hospital have been able to give. Kindly remember October 13th, and let us bring in a liberal offering so that more of our brethren and sisters who need medical care, can have treatment and attention at our own medical institution.

It is planned to have the Week of Prayer at the College from October 12th to 20th, and we are glad that this year we can have Elder Meade MacGuire of the General Conference with us. Brother MacGuire has had many years of experience in contact with our young people, both in the conferences and in our training schools, and we are very happy that he can spend this Week of Prayer season at Newbold.

It is very encouraging to read the favourable comments on the work which is being done in our mission fields in Africa and other lands. Some time ago, in a government report concerning one field in Africa, there appeared the following:

"Some of the schools of the . . . Seventh-Day Adventists . . . go beyond the standard curriculum. The schools working in the different missions excel in various particulars. Thus the schools of the Seventh-Day Adventists . . . lead the way in the general standard of the pupils, and the training of the teachers, and general cleanliness and smartness."

Another report reads:

"Training the natives to build better houses and to live cleaner and more wholesome lives appears to be a special feature of the work of this mission."

From still another report we cull the following:

"A special feature of the work of the Seventh-Day Adventists has been the preparation and printing in the vernacular of text-books in arithmetic, geology, and hygiene. There are so few text-books in . . . that they might advantageously be used by other missions where this vernacular is spoken."

Commenting on our work amongst the Indians of South America, the Educational Secretary of the Committee of Co-operation in Latin-America writes:

"In a large district, where no other evangelical body has as yet planted its work, the Seventh-Day Adventists have built up one of the best instances of constructive missionary education for the Aboriginal population that can be found in South America . . . The Adventist missionaries have undertaken a work in this region that has already done much for the material and spiritual uplift of the Indian population. . . . The whole region is being helped, and government officials who are familiar with the situation, are loud in their praises of the work that is being done."

DURING the activities in the Ingathering Campaign, let us be on the lookout for souls who are longing for the truth of God. Determine to make the campaign this year a real soul-winning work. Remember the counsel given to us in the *Testimonies*:

"There are many who are reading the Scriptures who cannot understand their true import. All over the world

men and women are looking wistfully to heaven. Prayers and tears and inquiries, go up from souls longing for light, for grace, for the Holy Spirit. Many are on the verge of the kingdom, waiting only to be gathered in"—*Acts of the Apostles*, page 109.

W. E. READ.

---

## South England Conference

President: Pastor H. W. Lowe

Office Address: 395 Holloway Road, London, N.7.

---

### Notes from the President

ON Sabbath, July 28th, eighteen souls were baptized in the Lansdown Baptist Church by Pastor F. S. Jackson, the writer being privileged to address quite a large congregation. Four of the candidates came into the truth through the influence of our lay brethren and sisters in Weymouth, and the remainder from the Bournemouth area where Pastor Jackson has been conducting a small effort during the past winter. This has been perhaps the most economical effort in the conference thus far this year, and we feel very gratified at the results.

PASTOR J. G. BEVAN has just baptized the first eight converts in Cheltenham, and two others were added by vote on the same occasion. We are very glad to see the first-fruits of the effort in this fine city, and we pray for Brother Bevan as he continues the good work in days to come.

PASTOR C. A. REEVES baptized a further twelve souls on Sunday, July 29th. Splendid work has been done by Pastor Reeves and Miss Wilkins in this effort which is bearing good fruit. There are still others to come, and we thank God for the thirty-six souls, or thereabouts, who have been added this year.

#### A CORRECTION

IN our last notes, we stated that our autumn plans included a suggested campaign by Brother B. F. Hardy in Hornsey. This should have been Finchley, and not Hornsey.

#### HARVEST INGATHERING

EVERYWHERE a good beginning has been made with the Harvest Ingathering, and we hope during the next few weeks that many more of our members will come to the help of the cause in this needy time. What we really need is more members working in this campaign, and with a willing people, the Spirit of the Lord will surely work wonders.

H. W. LOWE.



IF you have been withholding your tithes and offerings, it is because you have left your first love; you have set up idols in your heart. There is not the slightest hope for a branch that remains thus separated from the Vine. How many there are who die practising dishonesty toward God, robbing Him in tithes and offerings.—*Mrs. E. G. White*, "Review and Herald," Dec. 23, 1890.

## North England Conference

President: Pastor O. M. Dorland.

Office Address: 22 Zulla Road, Mapperley Park, Nottingham.

### Field Missionary Secretary's Report for 1933

"AND this Gospel of the kingdom shall be preached in all the world for a witness unto all nations." This is the task the Lord has given to the church to-day. It is the greatest task ever given to any body of people. We find men and women in every church who are preaching the coming of the Lord, but they are not giving the threefold message of Revelation fourteen. They are not preaching the coming of the Lord in the setting of that message. Hence they are not giving God's message for this day and generation. There surely has been committed to us a solemn responsibility, and if we fail in meeting that responsibility, God in His providence will set us aside, and raise up others to take our places.

Brother C. H. Watson, writing in a recent issue of the *Review and Herald*, says: "There are many wonders in opportunity that lie before us in the work of circulating our literature to-day. Millions of people are hungry for the message we have to give. Our literature should be moving the whole earth at this hour. The truths contained in our books can move the world."

Now is the time for every member of the church to grasp this fact and gird himself for the greatest undertaking to which he has ever put his hand. It is high time to face this duty and with serious purpose to discharge it.

The truth and nothing but the truth can successfully counteract the education that the world is receiving to-day. The devil is educating the people for destruction. God wants His church to educate the people for heaven. Our writing and publishing must be of a kind to bring the people face to face with the truth for this time, as did John the Baptist. Our colporteur work is a means in the Lord's hand to bring such truth to the people.

I am sure we are all proud of our noble band of colporteurs in this North England Conference. We appreciate, yea, we admire their faithfulness, loyalty, courage, and devotion as they have laboured under very trying circumstances during the past year. Once more we solicit your prayers on their behalf.

We are very pleased that we can report an increase of £444 in subscription book sales for the year ended December 31, 1933, over 1932. Already this year we have an increase of £380 over the corresponding period of last year. The number of bound books sold during 1933 was 4,910.

At the present time we have on our list twenty-six regular colporteurs, located in eleven of the cities and towns in this conference, also twenty-four students from Newbold College are out in the field canvassing on the scholarship scheme. Please remember all these workers at the throne of grace.

D. DAVIES.

### A Call to Service

"AND Jesus came and spake unto them, saying, All power is given unto Me in heaven and in earth. Go ye therefore, and teach all nations." Matt. 28: 18, 19.

These words come very definitely to mind as we look out upon the trouble, perplexity, doubt, revolution, and bloodshed in the world to-day.

The Advent people have been given the great privilege of being co-labourers with God in the great work of bringing the Gospel of peace and salvation to lost humanity, and yet how few there are of this great company who are engaged in the colporteur ministry. I wonder if there are not many more in our towns and cities who could devote their whole time to this blessed work.

My brother, my sister, does it not matter to you that countless thousands are groping in darkness and passing daily into eternity without Christ? Are you forgetting that Jesus died for these as well as for you? Do you realize that our Lord holds us responsible for these? Can you not hear His still, small voice speaking to your heart, Go find My sheep that is lost? "Say not ye, There are yet four months, and then cometh harvest? behold, I say unto you, Lift up your eyes, and look on the fields; for they are white already to harvest." John 4:35.

Let me assure you, that if you respond to this urgent call to service, that you will find joy and peace in working with and for our heavenly Master. May I pass on the following recent experience to help you to decide. Just before Christmas, as I was visiting the people in Liverpool with that beautiful little book *Christ Our Saviour*, I came across an unemployed man who became deeply interested in the book, so much so that both he and his wife asked if I would allow them to pay 1/- a week in order that they might have it for their children. They faithfully paid each week and at last received their book, with which they were more than pleased.

Last week the wife called at my house and asked if I would supply her with three more copies, one for her mother and the others for her two sisters. Surely the Lord will bless these dear people as they read.

My brothers and sisters, may I remind you that time is very short. Soon it will be too late to offer your service to the Lord. Let me plead with you to join this noble army of colporteur-evangelists who carry the sacred pages of truth to the people of our land. The Lord will bless you and provide for your needs, and when He comes we shall all enter together into the everlasting kingdom of peace. May God help you to decide.

W. H. WOODFIELD,  
Liverpool.



THE soul that turns to God for its help, its support, its power, by daily, earnest prayer, will have noble aspirations, clear perceptions of truth and duty, lofty purposes of action, and a continual hungering and thirsting after righteousness—"Mount of Blessing," page 127.

# Statement of Tithes and Offerings for British Union

## SOUTH ENGLAND CONFERENCE

NAME OF CHURCH OR COMPANY	Mem-ber-ship	Tithe	Tithe per Capita	Sabbath-School Offerings Inc. 13th S	Young People's Offering	Harvest Ingatheri'g	Annual Offerings	Miscel-laneous	Week of Sacrifice	Big Week	Total Offerings	Offer-ings per Capita	
Bath	34	31 4 11	18 4	7 14 1	17 8					1 14 10	10 6 7	4 1 7	
Bournemouth..	65	85 18 4	1 6 5	17 14 8	6 3					6 13 11	24 14 10	7 7 3	
Brighton	66	101 16 2	1 10 10	21 16 6	9 9					5 0 7	27 6 10	8 3 3	
Bristol	93	77 16 2	1 6 9	19 15 10	17 10					3 15 10	24 9 6	5 8 3	
Cambridge	29	50 19 0	1 15 1	8 15 11	5 6					4 1 0	12 17 5	8 10 9	
Croscombe	28	19 18 7	1 4 3	5 7 7	5 0					1 6 1	6 18 8	4 11 9	
Croydon	30	15 12 0	1 0 5	6 8 11						4 3 2	10 12 1	7 9 9	
Gillingham	13	17 4 9	1 6 7	5 2 10						1 14 0	6 16 10	10 16 0	
Hastings	25	59 17 2	2 7 10	7 14 7	1 8					19 9	8 16 0	7 7 0	
H. Wycombe	20	29 15 4	1 9 9	4 1 9	4 3					2 15 1	7 1 1	7 0 0	
LONDON:													
Edmonton	30	68 10 4	2 2 4	9 18 0						4 0 0	13 18 0	9 9 0	
Forest Gate	24	26 11 11	1 2 2	6 8 0						17 5	7 5 5	6 2 2	
London N....	233	253 3 0	1 1 3	41 13 9	1 4 9			5 0	2 16 0	6 19 10	52 13 4	4 4 4	
London N.W.	34	58 10 10	1 14 5	18 16 4						1 19 10	20 16 2	12 2 4	
London W...	45	68 9 10	1 10 6	15 5 5						8 2 0	23 7 5	10 4 4	
London S	43	73 13 9	1 14 3	16 13 8						2 1 7	18 15 3	8 11 1	
Tottenham	47	23 8 1	1 7 1	5 15 8	19 3					3 3 10	9 18 9	4 2 4	
Walthe'stow	100	232 13 9	2 6 6	35 0 0	1 14 7	2 2 0			13 0	12 10 1	51 19 8	10 4 4	
Wood Green	102	92 0 11	1 8 0	9 6 4	12 7					3 2 0	13 0 11	2 6 2	
Wimbledon	80	145 15 9	1 16 5	20 0 2	3 2 5					13 11 7	36 14 2	9 9 9	
Luton	25	31 1 5	1 4 10	5 17 11						2 17 0	8 14 11	7 0 3	
Norwich	53	44 2 10	1 6 8	7 4 1	19 6					3 0 0	11 3 7	4 3 3	
Plymouth	106	178 0 10	1 13 7	31 11 3	2 12 6					7 15 10	41 19 7	7 11 7	
Portsmouth	63	60 19 8	1 9 4	12 18 2	13 0					4 1 7	17 12 9	5 5 5	
Reading	40	38 17 0	1 9 5	9 14 0						4 14 6	14 8 6	4 6 4	
Southend	57	61 0 5	1 8 0	19 9 2		1 19 7	6 10 0			4 16 5	32 15 2	11 5 5	
Southampton	56	66 4 4	1 2 2	15 19 6	1 2 11					6 7 7	23 9 7	8 4 4	
Southstoke.	15	23 6 11	1 18 11	11 5 11	14 6					4 4 7	16 5 0	1 5 5	
Stanbor'h Park	297	675 5 4	2 5 8	91 5 11	4 16 5				7 1 2	173 15 10	276 19 4	18 8 0	
Watford	75	92 3 11	1 6 2	20 12 2	15 1					3 18 2	30 0 5	8 0 0	
Yarmouth	64	42 1 5	1 3 2	6 2 8	1 0 3					7 13 7	15 2 6	2 10 0	
Clapham	33	53 15 11	1 14 5	8 0 6						3 1 6	11 11 6	7 0 0	
Dereham	12	10 6 8	1 2 3	2 3 10						1 2 0	3 5 10	5 6 7	
Gloucester	22	13 8 5	1 2 2	5 14 2						6 0 5	11 14 7	10 7 0	
Medstead	10	21 3 4	2 2 4	5 15 1						1 10 0	7 5 1	14 3 0	
Romford	7	8 1 0	1 3 6	14 6						10 0	1 4 6	3 3 0	
Salisbury	12	12 12 6	1 1 0	2 7 3	4					3 7 2	2 7 7	4 4 0	
Southall	8	20 12 3	2 11 6	1 15 3						1 12 2	5 2 5	12 9 6	
Torquay	8	9 7 0	1 3 6	1 16 3						1 13 7	3 8 5	8 8 7	
W.S-Mare	11	9 18 8	1 8 0	6 2 1		5 0				1 13 7	8 0 8	14 7 7	
Isolated ..	368	618 16 11	1 14 0	76 7 10		4 13 7		3 10 0	15 5 2	32 13 2	132 9 9	7 7 7	
Conference				10 14 8							20 14 8		
Totals	2480	3623 8 4	1 9 2	646 16 2	23 11 0	9 0 2	6 10 0	4 10 1	25 15 4	368 2 6	1084 5 3	8 3 4	
Totals 1933	2385	3419 4 10	1 8 7	520 16 10	21 14 9	33 7 1		76 13 11	49 10 5	223 11 11	995 14 11	8 4 4	
Increase	95	204 3 6	7	55 19 4	1 16 3	-24 6 11	6 10 0	-72 3 10	-23 15 1	114 10 7	88 10 4	4 4 4	

## NORTH ENGLAND CONFERENCE

Birmingham S	60	51 5 7	18 1	9 8 7	6 6					6 6 6	16 1 7	5 4 2
Blackburn	17	7 6 0	8 7	1 14 7						1 17 5	3 12 0	4 3 7
Bolton	15	23 6 8	1 11 1	3 3 5						1 0 0	4 3 5	5 5 5
Bradford	28	12 19 7	9 1	2 3 1	4 5					2 9 1	4 16 7	3 3 3
Coventry	26	21 18 8	16 10	3 10 4						2 11 10	6 2 2	4 4 3
Derby	45	63 6 10	1 8 2	8 1 0	4 2					2 4 6	10 9 8	4 8 8
Grimsby	24	17 12 6	1 8 6	5 5 8						1 17 11	7 3 7	5 5 5
Handsworth	56	78 15 1	1 7 5	9 12 0	8 6					6 4 0	16 4 6	5 5 9
Hull	80	121 18 9	1 10 6	23 0 0	4 3					4 19 6	28 3 9	7 0 0
Kettering	51	49 2 6	19 3	12 6 3	15 5					12 5 0	25 6 8	9 10 0
Leeds	74	66 18 7	18 1	17 15 4	1 6					4 17 9	22 14 7	6 1 1
Leicester	34	29 12 11	17 5	6 10 9	8 8					1 15 6	8 14 11	5 1 1
Lincoln	30	14 16 0	9 10	5 0 3	4 0					2 14 0	7 18 3	5 5 3
Liverpool	90	97 7 11	1 1 8	17 1 7	1 6 5					3 7 6	21 15 6	4 10 1
Manchester	142	185 12 9	1 6 2	24 10 11						11 14 0	36 4 11	5 1 1
Newbold	131	79 10 7	12 3	13 3 2					4 19 0	51 14 5	69 16 7	10 7 7
Newcastle	65	57 6 9	17 8	16 16 5	1 5 0					2 15 6	20 16 11	6 5 9
N Shields	21	11 9 9	10 11	2 8 4	2 8					2 9 9	5 0 9	4 4 9
Nottingham	68	60 6 3	17 9	10 1 4	1 2 5					6 4 8	16 8 5	4 10 0
Rotherham	28	26 6 10	18 10	2 19 2	6 9					17 6	4 2 8	3 0 0
Rushden	14	16 13 4	1 3 10	2 11 0	5 0						2 16 0	4 0 0
Sheffield	34	53 6 4	1 11 4	5 10 5						2 6	5 12 11	3 4 0
S. Shields	30	6 12 0	3 9	3 11 9	1 3					3 18 8	7 11 8	5 0 0
Stoke	16	22 5 9	1 7 10	4 40 8	12 0					1 5 0	6 7 8	8 0 0
Wellingboro	25	8 17 5	7 1	5 2 10						5 0 0	5 7 10	4 3 0
Wolverha'pton	18	29 17 6	1 13 2	1 14 9							1 14 9	1 1 0
Worcester	96	95 15 8	2 13 3	12 1 8						5 0	17 8 2	9 9 9
York	22	31 18 11	1 9 0	13 10 5						4 0 0	17 10 5	15 11 1
Bromsg've	8	8 16 0	1 2 0	2 2 0	3 11					5 1 6	17 8 2	9 9 9
Chest'field	8	6 3 7	15 10	1 8 4						1 12 3	3 18 2	9 2 2
Doncaster	9	8 16 0	19 7	3 0 0						2 5 6	3 13 10	9 3 3
Kid'minstr	11	4 18 0	8 11	12 6						8 0	3 8 0	7 6 1
Killamarsh	11	12 6 6	1 2 5	1 19 4							1 19 4	3 1 1
Mansfield	14	11 17 9	17 0	2 8 2						8 6	2 16 8	4 1 1
Mid'brough	9	8 13 1	19 8	2 2 8						1 10 0	3 12 8	3 1 1
N'hampton	5	1 17 6	7 6	17 7							17 7	3 6 3
Scarbro'	13	26 4 9	2 0 4	9 8 6						2 6 6	11 15 0	18 1 1
Skegness.	11	18 2 6	1 12 11	4 13 1						2 5 4	6 18 5	12 7 7
Southport	8	3 4 0	8 0	11 1							11 1	1 5 5
Stockton	5	1 14 0	6 10	15 6						1 7 9	2 3 3	8 3 3
Sutton	15	25 11 0	1 14 1	1 11 8						1 1 0	2 12 8	3 6 0
Ulverston	7	6 12 5	18 11	1 8 1							1 8 1	4 0 0
Wallsend	11	12 6	1 2	4 10 1						3 0	4 13 1	8 5 5
Wakefield	19	8 18 6	9 5	1 19 2		2 6					2 1 8	2 2 2
W. Hartle'1	6	4 17 11	16 4	4 13 9						6 6	1 0 3	3 4 4
Isolated ..	249	307 11 3	1 4 8	42 10 8		3 11 6	2 6		9 8 0	9 8 0	65 0 8	5 3 3
Totals	1699	1809 4 8	1 0 5	325 17 10	8 2 1	3 14 0	2 6		14 12 0	167 1 4	519 9 9	5 11 1
Totals 1933	1659	1782 16 4	1 1 7	332 17 9	10 4 4	62 5 4			5 19 0	133 19 1	545 5 6	6 7 7
Increase	40	26 8 4	-1 2	-6 19 11	-2 2 9	-58 11 4	2 6		8 13 0	38 2 3	-25 15 9	-3 3 3

# Conference for the Quarter ended June 30, 1934

## WELSH MISSION

NAME OF CHURCH OR COMPANY	Mem-ship	Tithe	Tithe per Capita	Sabbath-School Offerings Inc. 13th S.	Young People's Offering	Harvest Ingathering's	Annual Offerings	Miscellaneous	Week of Sacrifice	Big Week	Total Offerings	Offerings per Capita
Blaenavon	5	5 10 0	1 2 0	3 10 3					5 0		3 15 3	15 1
Cardiff	58	53 9 0	18 3	20 2 0	3 14 2					8 10 6	32 6 8	11 2
Milford Haven	6	9 14 0	1 12 4	3 12 6						1 10 0	5 2 6	17 1
Newport Mon.	78	57 2 7	14 8	9 11 0	10 4	10 0				6 3 10	16 15 2	4 4
Porth	12	11 16 2	19 8	2 13 9						9 1	3 2 10	5 3
Swansea	40	20 16 4	10 3	5 7 11	2 2					3 2 10	8 12 11	4 4
Aberdare	9	10 18 11	1 4 4	3 0 0						13 0	3 18 0	8 1
Barry Dock	20	25 4 5	1 5 3	5 8 1						11 6	5 19 7	6 0
Dowlais	5	2 4 0	3 10	1 15 3						3 10 0	5 5 3	1 1
Henllan	4	1 9 9	7 5	10 4						15 0	1 5 4	6 4
Hereford	10	8 14 0	7 5	11 14 11							11 14 11	1 3 6
Llanelly	9											
Pontypool	13	6 8 5	9 11	1 2 4						16 8	1 19 0	3 0
Rhos	9	9 19 9	1 2 2	2 18 6							2 18 6	6 6
Rhyl	16	19 19 6	1 5 0	3 11 3						3 5 6	6 16 9	8 7
Risca	10	8 6 3	16 8	3 19 4						1 11 9	5 11 1	11 1
Shrewsbury	12	11 19 9	1 0 0	2 18 4						2 13 0	5 11 4	9 3
Isolated	92	137 5 0	1 9 10	14 7 7		7 4			3 12 0	7 11 9	25 18 8	5 8
Totals	408	395 3 7	19 5	96 3 4	4 6 8	17 4			3 17 0	41 4 5	146 8 9	7 2
Totals 1933	396	352 2 1	17 6	98 15 8	1 17 7					28 9 10	124 3 1	6 2
Increase	12	43 1 6	1 11	2 7 8	2 9 1	17 4			3 17 0	12 14 7	22 5 8	1 0

## SCOTTISH MISSION

Edinburgh	57	57 12 5	1 0 3	10 16 6	7 8					1 10 0	12 14 2	4 6
Glasgow	90	74 18 8	16 8	13 12 10						5 18 0	19 5 10	4 3
Kirkcaldy	11	13 9 6	1 4 6	4 5 6						1 14 0	5 19 6	10 11
Aberdeen	80	22 2 0	14 9	6 5 4	2 9					2 18 9	9 6 10	6 3
Dundee	28	5 3 6	3 8	3 7 8						1 14 6	5 2 2	3 8
Stirling	13	37 2 1	2 17 1	18 16 11						1 11 0	20 7 11	1 11 4
Uddingston	12											
Isolated	38	73 11 3	1 18 9	12 8 0		14 8 0			1 0 0	45 1 11	72 17 11	1 18 5
Totals	279	283 19 5	1 0 4	69 12 9	10 5	14 8 0			1 0 0	60 3 2	145 14 4	10 5
Totals 1933	248	289 17 2	1 0 6	65 6 11	4 8 6	20 10 5			3 8 0	18 16 9	112 10 7	8 0
Increase	31	-5 17 9	-2	4 5 10	-3 18 1	-6 2 5			-2 8 0	41 6 5	33 3 9	2 5

## NORTH IRELAND MISSION

Belfast	51	18 12 9	1 6 11	34 1 3			1 0			13 1 0	47 8 3	18 6
Kilmoyle	9	1 14 6	3 10	15 3	5 4						1 0 7	2 4
Magherafelt	6	1 0 0	3 4	10 0						2 7 0	2 17 0	9 6
Larne	7	2 17 0	8 2	2 3 6						6 0	2 9 6	7 1
Isolated	41	34 18 3	17 0	6 5 6					4 15 2	10 1 8	21 2 4	10 3
Totals	114	109 2 6	19 1	43 15 6	5 4		1 0		4 15 2	25 15 8	74 12 8	13 11
Totals 1933	124	106 9 7	18 6	30 8 11	1 0 1	25 13 0			15 0	9 15 6	67 12 6	11 9
Increase	-10	2 12 11	7	13 6 7	-14 9	-25 13 0	1 0		4 0 2	16 0 2	7 0 2	2 2

## IRISH FREE STATE MISSION

Dublin	33	65 1 8	2 0 1	12 10 6						8 5 0	20 15 6	12 6
Isolated	8	5 0	7	2 6							2 6	4
Totals	41	66 6 8	1 12 4	12 13 0						8 5 0	20 18 0	16 2
Totals 1933	40	58 4 0	1 11 5	10 0 11		3 3 6				4 13 0	17 19 5	9 8
Increases	1	8 2 8	11	2 12 1		-3 3 6				3 16 0	2 18 7	6
Union Institutional		3 15 0										
Grand Totals	5021	6291 0 2	1 5 1	1194 18 7	36 15 6	27 19 6	6 13 6	4 10 1	49 19 6	670 12 1	1991 8 9	7 11
Grand Tot. 1933	4852	6011 16 6	1 4 7	1123 7 3	39 5 3	144 19 4		76 13 11	59 12 5	419 8 1	1863 6 0	7 7
Increase	169	279 3 8	6	71 11 7	-2 9 9	-116 19 10	6 13 6	-72 2 10	-9 12 11	251 4 0	128 2 9	4

FREEHOLD house near Stanborough Park, to be let or sold, Garston Drive. Six rooms, good gardens, well appointed, price £800, or would be rented at £70 per year, exclusive Apply: A Carey, Stanborough Park, Watford

A GOOD bread-baker needs a situation where Sabbath can be kept For full details write Emm, Micheldever Station, Hants.

STRONG youth wanted to learn the building trade Must be energetic and willing Apply: J J Annable, Sheepcote Lane, Watford.

FOR SALE.—Barnes' Notes on the New Testament, Green's Edition; Gospels slightly repaired; six volumes; 10/-, carriage paid Write: Mrs. Thompson, Nelson Road, Little Ockendon, Romford.

GRANOSE FOODS LTD, has one or two vacancies for young ladies in the packing department. Applications, stating age and experience, should be addressed to the Manager, Granose Foods Limited, Watford, Herts.

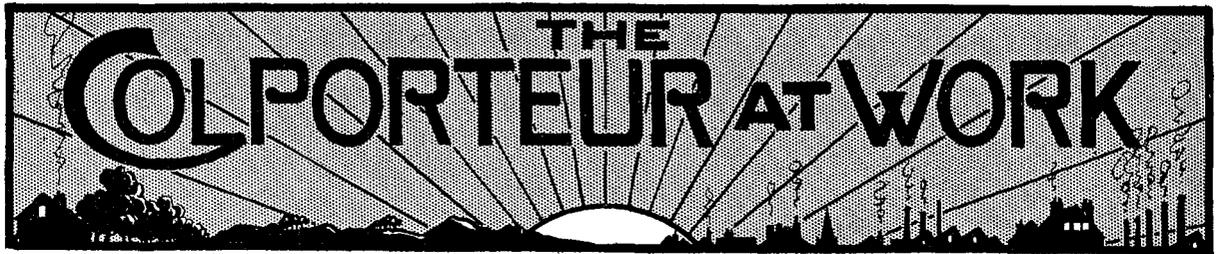
## Acknowledgement

THE Editor acknowledges with thanks the receipt of £1 tithe from E. T.

## Congratulations!

WE are happy to announce that Brother A. J. Raitt has been successful in obtaining his B.A. degree at the University of London. Brother Raitt is the modern language teacher at Newbold Missionary College, and we give him at this time our heartiest congratulations on this achievement.

W.G.M.



### The Demonstration (Continued)

THE interest manifested by the prospect as he listened to the "Approach" becomes deeper as the colporteur begins demonstrating.

But before he will buy, he must be more than interested in what you are selling. He must be convinced of its value, not necessarily to himself perhaps, but to his wife, or his children, or his friends. He must feel the need of your book so strongly that he desires to purchase.

It is good to remember these definite stages in the demonstration, Interest, Conviction, and Desire, for they are indeed logical in their sequence. A successful sale requires the passage of the prospect's mind along this mental journey.

As he realizes that your book will supply the benefits stated in the "Approach," the prospect looks and listens with growing interest. It is a good sign if he draws a little nearer. But do not be tempted to "close" him merely because he is interested.

"How much is it?" He may ask at this juncture.

"Oh, that depends on the style, Mr. Prospect, but as I was just pointing out. . . ." and you continue your canvass in order to bring him beyond the stage of interest.

The next step in the process is Conviction. Unless Mr. Prospect is led to an unshakeable belief in the merits of your book his mind will not respond favourably, however strenuously you may "pull" for his order. I may be interested in a certain make of safety-razor, yet if I am not convinced of its superiority over the one I am using the probability is that I shall not decide to buy it.

You need to have a thorough knowledge of your book and of the canvass for it in order deftly to present the evidence that will produce Conviction. The sequence of facts that go to make up your canvass should be clearly presented. And you need to drive these home by pointing out what they will do for the prospective purchaser.

For example, when selling *This Mighty Hour*: Suppose you have reached the place in your canvass where you are showing the full-page illustration of the finger pointing to the Saviour's prophecy. In the canvass you say, "Pointing to this very time in which we are living, Christ's forecast was, 'Nation shall rise again nation.' The latest facts given here reveal how strikingly all His predictions are now meeting their fulfilment, Mr. Prospect." This statement constitutes a fact that is a selling-point. But now you drive it home by applying it in the light of Mr. Prospect's need, thus appealing to his reason or judgment.

So you say fervently, and looking him in the eye, "Is it not true that we need such knowledge as this

to strengthen our faith as we face the future?"

Invariably he will nod or voice his entire agreement.

The evidence thus produced, followed if necessary by similar appealing facts, leads him to a definite conviction that such a book would be most valuable to him.

B. BELTON.

### Buy More Books

WHAT with the public libraries and the lending libraries, people are getting out of the habit of buying books.

This is a move in the wrong direction. Good books ought to be bought, not borrowed.

I prefer reading a clean book—one that I can mark and pick up again in a year or two.

In its very nature, a good book ought to be private property, not pawed about by fifty families.

If a man has no library of his own, he lacks equipment. He will lose far more than he knows.

Money invested in good books pays a higher dividend than money invested in anything else. Sometimes it pays 1,000 per cent and more.

If a man MUST economize, he should cut down his expenditure on twenty other things before he cuts down his book money.

EFFICIENCY MAGAZINE.

### Edmonton

OUR people visiting the Edmonton district should kindly note that the address of the Edmonton Church is now Southbury Road Schools, Ponders End, Middlesex, on and from July 7th. Our members in Edmonton have been very co-operative in uniting their meetings with a new company which is springing up in an adjoining district, and on and from July 7th all services will be held at the above address, and not at 18 Bounces Road, as hitherto. For many years meetings have been held in the home of Brother Woodhouse, and we much appreciate the good work that has been done there. We pray for a growing church in this vast district in North London.

H. W. LOWE.

### SUNSET CALENDAR

	London	Nott'm	Cardiff	Edin.	Belfast
Aug 31	7 51	7 59	8 4	8.13	8.21
Sept 7	7 35	7.42	7.48	7.54	8.4

### The Missionary Worker

Published fortnightly on Friday for the British Union Conference of Seventh-Day Adventists by The Stanborough Press Ltd., Watford, Herts.

EDITOR: A. S. MAXWELL  
Copy for next issue.—August 29, 1934

Vol. 39. No. 17.

August 24, 1934