



A Mighty Tide of Truth

By THE EDITOR

FROM the Seventh-Day Adventist presses around the world a mighty tide of truth-filled literature is constantly pouring forth to bring God's last message of hope and warning to mankind.

Correspondence with our leading publishing houses throughout the world has brought us the following facts concerning the circulation of our major missionary periodicals.

Some of the papers, such as the *Signs of the Times* (U.S.A.) are printed weekly, others, such as *Present Truth*, are published fortnightly, still others monthly. That all may be on the same basis, we have given the average number of copies of each paper circulated every month.

BRITISH ISLES—Stanborough Press Ltd., Watford, Herts	Copies circulated monthly
<i>Present Truth</i>	42,727
<i>Good Health</i>	20,706
UNITED STATES—Pacific Press, Mountain View, California	
<i>Signs of the Times</i>	240,000
<i>Our Little Friend</i>	128,000
Southern Publishing Association, Nashville, Tennessee	
<i>The Watchman Magazine</i>	55,295
CANADA—The Canadian Watchman Press, Oshawa, Ontario	
<i>The Canadian Watchman</i>	8,000
AUSTRALIA—The Signs Publishing Co., Warburton, Victoria	
<i>Signs of the Times</i>	51,400
<i>Our Little Friend</i>	4,600
<i>Life and Health</i>	6,000
INDIA—The Oriental Watchman Press, Poona, India	
<i>The Oriental Watchman</i>	6,600
SOUTH AFRICA—Sentinel Publishing Co., Kenilworth, Cape	
<i>Signs of the Times</i>	7,817
<i>Tekens van die Tye</i> (Signs of the Times)	5,028

GERMANY—Advent-Verlag, Hamburg	Copies circulated monthly
<i>Herold der Wahrheit</i> (Signs of the Times)	71,141
<i>Der christliche Hausfreund</i> (The Christian Family Friend)	91,000
<i>Gegenwarts-Fragen</i> (Present-Day Questions)	78,872
<i>Gute Gesundheit</i> (Good Health)	76,296
<i>Unser kleiner Freund</i> (Our Little Friend)	42,463
FRANCE—Les Signes des Temps, Dammarie-les-Lys	
<i>Vie et Sante</i> (Life and Health)	65,000
<i>Leben & Gesundheit</i> (Life and Health)	3,000
<i>Leven & Gezondheid</i> (Life and Health)	4,000
<i>Les Signes des Temps</i> (Signs of the Times)	11,000
SPAIN—Editorial Espanola, Madrid	
<i>Les Senales de Los Tiempos</i> (Signs of the Times)	5,745
NORWAY—Skandinavisk Bokforlag, Oslo	
<i>Tidens Tale</i> (Signs of the Times)	5,500
<i>Sundhetsbladet</i> (Health Journal)	9,000
DENMARK—Skandinavisk Bokforlag, Oslo	
<i>Tidens Tale</i> (Signs of the Times)	5,500
<i>Sundhedsbladet</i> (Health Journal)	6,000
SWEIDEN—Skandinaviska Förlags Expeditionen, Stockholm	
<i>Tidens Tecken</i> (Signs of the Times)	6,500
<i>Sundhetsbladet</i> (Health Journal)	7,000
FINLAND—Aikain Vartiija, Helsingfors	
<i>Aikain Vartiija</i> (Signs of the Times)	4,850

This is, of course, only a partial list. In addition

there must be reckoned the circulation of all the other periodicals, 246 in all in 157 languages, that pour forth unceasingly from the Advent presses To-day; from sixty-eight publishing houses, the streams converge into a flood of truth that surges irresistibly on around the world. God grant it may reach many a parched and famished heart to-day.

After Many Days

OUR people will remember the very encouraging results which came from the article on Seventh-Day Adventists written by Ian Coster in the *Sunday Dispatch* last April. There have been further developments since the last report was made in the *MISSIONARY WORKER*.

We are now happy to announce that there have been two definite additions to the church resulting from the article in question. One gentleman has been baptized in London, and a lady in Newcastle.

But the end is not yet. From St. Eusatius, in the Leeward Islands, a letter reached Stanborough Park the other day, reading as follows:

"Dear Sirs,

"I have read your letters and have re-read the article in the *Sunday Dispatch* describing your movement, which I cannot and would like to understand.

"Christ said that at His coming He will give men and women time to learn. I believe the second coming is near at hand.

"Will you therefore send me some literature in order to provide further enlightenment?"

"Any expense will be gladly met V. A. G."

So the bread cast upon the waters is bearing an unexpected harvest "after many days" A. S. M.

Annuities

FROM time to time we receive communications from our churchmembers offering to loan money to the cause. This was particularly true some months ago when the rate of interest offered by the banks was lowered. Our believers who have funds invested in various ways feel that they would like to do some good with these monies, and so think that, if they are invested in the cause, we might be able to use them in building up our institutions or other lines of denominational activity.

If so happens, however, that, while at times we are glad to receive loans, these do not bring any permanent help to the work of God. In a time of need, they are welcome, but it will quite readily be seen that, inasmuch as they are loans, they have to be repaid. If a loan be made, and the contract reads, "payable in six months' time," or "one year's time," that is, of course, better than if the money be required on demand. In any case, if we should receive loans, we should be obliged to keep the larger part of the money in readily convertible securities, so that it might be available when called for.

This means that we should be able to invest but very little of this money in our institutions; in fact we should hesitate to invest loans in institutional development because they would not be readily accessible in case the need arose for immediate repayment.

Reading through an old volume relating to our work in the early days, I find the following written by the late Elder O. A. Olsen, who was for several years president of the General Conference. Note his counsel on this question:

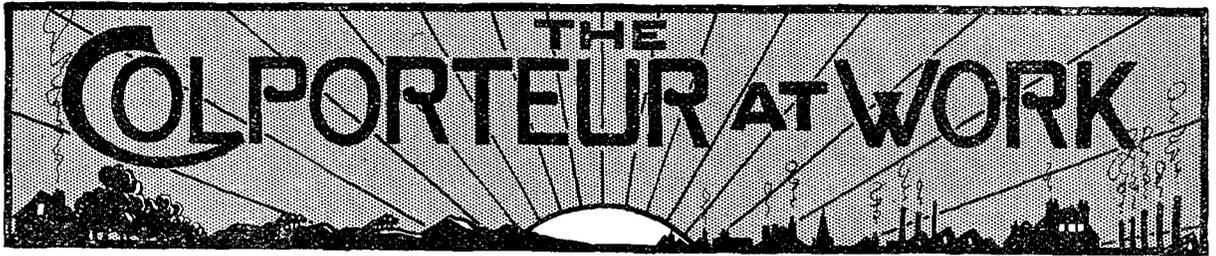
"Some have assisted the cause in the past by loaning money to our various institutions and the General Conference. This has often been a help in an emergency, and so far much appreciated, but it is only temporary help. In the end it helps the lender as much as the borrower. There is but little satisfaction in receiving help that way, for this money cannot be used to spread the truth; that is, it cannot be laid out permanently in mission or other work, it must be kept in sight and where it can be reached at any time that it may be demanded back again; and this sometimes embarrasses the work, because it is not possible to use the money which we handle, it not having been devoted to the cause. We do not say this from a lack of appreciation of the favours conferred by those who have kindly loaned their means in the past, but to call attention to the fact, patent to all, that it is not possible to build up the cause with borrowed capital.

"There is one method of loaning money to the cause which may be adapted to mutual benefit by those who have means, upon the income of which they are dependent for support, and that is by deed of gift, drawing interest during the life of the giver. Money thus loaned can be put permanently into the work as it does not have to be repaid. But we recommend out-and-out giving as the most practical way of assisting the work of God. There is no need of waiting for a better opportunity for contributing; for means will never be more urgently needed than now, nor will it ever be of so much use as it will if contributed now. While God is moving upon the hearts of men and women to go to the ends of the earth with the message, He is also calling upon others to assist them. One call is as binding and sacred as the other; and now let each one look diligently into his own case and take measure at once to convert his earthly possessions into heavenly treasure. The call is for haste. The Lord is coming, and He only awaits our action."—Quoted in "*Special Testimonies*," pages 18, 19.

There is no doubt but that what the cause really needs to-day is gifts for the extension and development of the work. We are always glad to receive such donations whether they be small or large. Where our believers feel, however, that they cannot make gifts of their money, they might consider taking out an annuity with the cause. This is really one of the best ways, other than making gifts, for assisting in developing the cause of present truth. We are glad to invest annuity money in developing our institutional activities, and those who purchase annuities can have the assurance that their money is being used in the best possible way to further the interests of the work of God. We might mention that all business transactions of this nature are considered *absolutely private*, and our churchmembers can rest assured that matters of this kind are treated with the utmost confidence. Should any desire to take out annuities, whether for large or small sums, they should communicate with the treasurer of our legal society, Mr. A. Carey, Stanborough Park, Watford, Herts.

May the Lord guide and direct our churchmembers in this matter. The interests of the cause of God are the best possible investments at this time. Remember that "the coming of the Lord draweth nigh."

W. E. READ.



Closing of the Sale

ONE often hears young or unsuccessful colporteurs say, "I seem to get the people interested, but somehow I am not able to pull the orders; I wonder why it is!"

Older and more experienced workers also have the same problem. You get your prospects to agree that the book you are showing will just meet their need, will bring enlightenment on life's most important matters, and even the desire to possess is awakened in their hearts, and yet having done all this, there is no decision to purchase. Something goes wrong when making the attempt to close.

It can readily be seen that if your selling talk fails in pulling the order, it practically represents so much time lost. What a lot of hard work has gone to waste in the work of colporteurs owing to the inability to bring the interview to a successful issue. We do well, then, to give considerable study to closing the sale. Probably most of the objections to buying are raised at the time when the colporteur is working hard for a favourable decision on the part of the prospect, and we plan to give careful consideration to the matter of meeting objections in a later study in this series.

Before going into the details of rounding off the canvass by securing the order, it should be noticed that the decision to purchase is really a step beyond creating the desire.

Let us briefly go over the selling ground again. You aroused Mr Prospect's interest fairly early in the demonstration. Then as the various selling points were driven home, you convinced his understanding Mr. Prospect becoming talkative, had perhaps unfolded certain conditions in his Christian experience or in his domestic affairs that led you to appeal to one or more of the buying motives in your attempt to create a deep longing for your book. But now, suddenly realizing that he may be about to commit himself to an expense for which he had not bargained, or a line of study that had rarely hitherto occupied his attention, he draws back and refuses to be led to the point of decision. But his will must act, the decision must be made, or there will be no order forthcoming. What is to be accomplished, therefore, is so to *sustain the desire* in Mr. Prospect's heart that it ripens into a definite decision to place an order for the book. We should naturally expect a favourable decision when the heart desires the thing, and the reason why this is not always the case is probably because the desire has not been sustained long enough.

Now note one or two points in connection with

this matter of securing the order. To the less experienced colporteur the temptation will be to force the decision or to ask abruptly for an order. These are bad tactics. Give Mr. Prospect's will the freedom of choice which is its inherent right. Do not force it in the slightest degree, for that will only tend to awaken some resistance. Cultivate the habit of expecting your customers to decide favourably. Let there be a hopeful note in the voice, and, of course, speak positively. "You will never regret having this book" and similar negative expressions should not be used. Why use the word "regret"? Much better to say, "You will reap great and enduring benefits from your reading of this beautiful work, Mr. Prospect."

Perhaps at no point in the sale does the true character of the colporteur show itself so clearly as in the closing moments. It is here that he needs to be expectant and positive, assuming by his general attitude and words that Mr. Prospect will place an order "If he would have success attend his efforts, he must be courageous and hopeful."—*Colporteur Evangelist*, page 55

When and how to close the sale is so vital in the work of our colporteur-evangelists that we propose giving future study to certain important details.

B. BELTON.



One Secret of Success

SOMEONE asked Paderewski, the great statesman and pianist, to what causes he attributed his outstanding success as a piano player.

Paderewski replied, "Twelve hours' practice every day for thirty-six years."

Had Paderewski been content merely to play at concerts or before audiences without being willing to put in endless hours of study and hard practice, he would never have attained his world prominence, nor merited the public acclaim which has been so generously bestowed on him.

He would no doubt have been able to play the piano, but without



C. L. W. Cooke

his systematic, consistent daily rehearsal he could not have become the brilliant genius that he now is.

The value of rehearsing your selling talk daily, rearranging, and revising it to make it more effective, cannot be over-estimated.

To make headway, every colporteur needs constantly to improve himself. We must realize the importance of daily practice in our sales work. In the evening it is well to discover why certain people refused to buy. To find out the reasons why you failed will be a greater help to you than if you had succeeded in selling to most of the people whom you met during the day.

The time spent in going over the day's work is indispensable. Even though you spend all of your time in the field selling, talking to prospects, yet it is necessary to spend some time during the day, preferably in the evening, to rehearsing and to see not only what has been accomplished but whether you can improve yourself.

If great musicians and singers, who have mastered their art so thoroughly that they are world famous, feel the need of rehearsing every day even while carrying on daily performances, you can readily see how much more necessary it is for a colporteur to set aside a portion of each day or evening for constructive self-improvement. The colporteur's work is similar to the work of a musician in one respect. His success depends entirely upon the favourable impression that he makes.

In rehearsing your sales presentation each evening you profit by the mistakes which you may have made during that day, thereby fitting yourself to handle the next day's problems just a little more effectively than you have ever handled them before.

In going over your sales talk, and also in trying to discover what you said, you may do it speaking aloud, or you may think the whole selling presentation through merely without speaking a word. Many successful colporteurs have found it very helpful to repeat their sales talk before a mirror where they can watch their own facial expressions, thus visualizing what effect their talk would have on a prospect. Others prefer to go over every bit of their sales talk quietly in their own minds, reasoning out their selling story entirely by process of thought. This is strictly a matter of choice and you may employ the method which is best suited to your characteristics and your own habits of thought.

Try to eliminate past mistakes in your approach, demonstration, and close. The practice of going over the selling talk is an excellent form of training and if done consistently will soon result in increased orders.

J. J. STRAHLER.



An Open Letter to "The Other Colporteur"

Dear "Other Colporteur,"

Do you remember that Sister White says that the canvasser has an opportunity "to sow beside all waters"? (*Colporteur Evangelist*, page 7, par. 1.)

Have you ever tried a man working on the side of the road—a man who works for some particular

County Council? As you move along your journey you will come across a tricycle with a mackintosh strapped to the handlebars and a sack over the saddle. By this you will understand that a few yards away, and down in the ditch, is the gentleman belonging to the tricycle. You will invariably find him sharpening his scythe with an elongated carborundum or sand-stone, making it ready to cut the grass on the side of the ditch in which he is standing.

If you begin to talk to such a man, you will probably find him more interesting than you have imagined. You may indeed be surprised to find that you are talking to an earnest Christian soul.

I stopped a few days ago to talk to a man working for the Surrey County Council. He was sharpening his scythe at the side of the ditch. I began to draw him out a little by asking him what was his view of things as he watched them on the road day by day. He still went on sharpening his scythe, but I discovered that his thoughts were also in other directions. He spoke of his heavenly Father in response to my question regarding religious life.

Now these men are not badly paid for keeping their knives whet and, having this fact in mind, I introduced my *Bible Readings*. He was extremely interested and said he would like a copy of the work but, unfortunately, that was his last week at work for the Council, as he was to be discharged and replaced by a younger man—a new system adopted by the Council in giving a pension to all old men.

I thought, regretfully, "If only I had tackled a man on the side of the road before!" and continued my quest for clients for the rest of that day.

I called at a certain house a few days later and began to canvass the lady when I heard a voice from inside say, "Is that the book you showed me?"

I peeped my head round the corner, and there found my man who had been sharpening his grass-cutter on the side of the road.

"Oh," I exclaimed, "and that is you, Mr K—, is it? I must come in and have a talk with you. How are you keeping since your retirement?"

"But," said the good housewife to her husband, "if you have seen this book before, why did you not order it?"

"Well, my dear, you know I seldom do anything without asking you. I wanted it, but I did not know what you would say. Look here, if that work is going to help us to understand the Bible better, we must have it. Bring us one of those red ones, if you please, as soon as you can. God will find the money."

That book was delivered. Oh, this colporteur work!

F. J. KINMAN.



A Correction

IN the notice of Brother V. Walkden's wedding, the date should have read July 24th instead of September 24th.

R. S. J.

South England Conference

President: Pastor H. W. Lowe.

Office Address: 395 Holloway Road, London, N.7.

Our Largest Baptism

You have listened, perhaps, to the radio reports each day regarding East Anglian weather, herring catches, etc. On Sabbath last, October 27th, we heard reports far more wonderful than anything we ever heard over the air, and we saw the results of the Lord's plan to make His people "fishers of men" in a most beautiful way.

SIXTY-EIGHT souls were brought into the Advent message—sixty-two by baptism and six by vote—in the Lowestoft Church. Two of these came from Norwich as the result of Brother L. Vince's work, and the remaining sixty-six are the firstfruits of the campaign conducted by Pastor R. S. Joyce with the help of the Misses Davies and Stone. All the sixty-eight persons were received into fellowship immediately following the immersion. Praise God for this gracious outpouring of His Spirit. We believe this is the largest baptism in the conference for years.

ONE good man, employing some seventy workmen, took the noble stand for truth and told his workmen that henceforth Saturday labour would cease. Since this stand was taken, he has had to employ ten more men as his work has increased so much.

ANOTHER person had been unemployed for three years, but one Sabbath decided to commence tithing at once. On Monday he obtained regular employment! And so this good work goes on changing hearts and opening heaven's windows in blessing.

BROTHER VINCE's work in Norwich culminated in a baptism of five souls on October 20th, which, with two previously baptized and the two mentioned above, makes an addition of nine souls this year.

TOGETHER with seven to be added in Yarmouth on November 3rd as a result of Brother C. R. Bonney's work, this means that eighty-two souls have been added to the membership thus far this year in East Anglia.

SIX souls were baptized on October 21st as the firstfruits of Brother Clifford Anderson's Lewisham campaign and others are in preparation.

TWENTY-FOUR were recently baptized by Pastor Roy Anderson in closing his work in Holloway after four very fruitful years of service there.

AUTUMN CAMPAIGNS

PASTOR R. A. ANDERSON opened at the Chiswick "Empire" with a large attendance of not less than

eighteen hundred on October 28th, and the Lord was with His servant in power.

PASTOR C. A. REEVES commences in Balham on November 4th, and Brother B. F. Hardy in Finchley about the same time.

PASTOR L. A. WATSON has commenced auspiciously in Plymouth.

PASTORS J. G. BEVAN and J. M. Howard are preaching to the public in Cheltenham and Forest Gate respectively, and are meeting with conditions that call for our special remembrance at the throne of grace.

CONSTANT prayer is requested for these interests.
H. W. LOWE.



Baptism at Brighton

THE Hove and Brighton Church and about sixty friends very happily witnessed the baptism of six precious souls by Pastor A. K. Armstrong on Friday evening, September 7th.

Pastor H. W. Lowe gave a beautiful address on "Baptism." A short praise service was conducted by Pastor H. W. Armstrong. On Sabbath morning, September 8th, one brother and three sisters were welcomed cordially into the Hove and Brighton Church, one brother joining the Hastings Church, and one sister the Conference Church.

May God's richest blessing rest on each as they go forward in their walk with God.

E. L. FRASER, *Church Clerk.*



Harvest Thanksgiving at the Hove and Brighton Church

A HAPPY company met on Sabbath, October 13th, to thank God for His abundant goodness in sending such a wonderful harvest to His children.

Pastor Colthurst took the subject of Harvest Thanksgiving from the Old Testament in the morning and from the New Testament in the afternoon, also on Sunday evening.

The church looked beautiful with all kinds of fruit, flowers, vegetables, honey, and flour. Three large loaves were sent in, one being from Giggins and Co. and another from Mrs. Godfrey, with symbols of the parable of the loaves and fishes upon it. These loving gifts were afterwards distributed among our own dear ones who were sick, and to needy homes recommended by the Queen's Nurses, including the homes of our little ones at Fishersgate.

The church is hoping to utilize this opportunity for the furtherance of the work in this district.

E. L. FRASER, *Church Clerk.*

Harvest Festival at Croscombe

SPECIAL services were held in the Croscombe Church over a long week-end, closing with a sacred concert on Monday, October 1st.

The church was adorned with an ample supply of flowers, fruit, vegetables, etc., to which many interested people in the village had liberally contributed. As the church interior had been recently renovated, everything appeared to the best advantage.

The writer was privileged to spend the Sabbath with the church, both morning and evening meetings being well attended.

On the Sunday evening, the local elder, Brother A. C. Johnson, had a full church, as he spoke from the text, "Whatsoever a man soweth, that shall he also reap." Several interested persons are attending the regular Sunday services. The church was again full on Monday evening, when a sacred concert was given. On all these occasions the recently-formed choir rendered valuable service, in anthems, and in leading the congregational hymns. This was the third sacred concert held during the past few months. At one of these the local vicar took the chair, and spoke very favourably of our missionary activities.

At the close of the concert, a sale of the produce took place, after setting aside some of the best fruit for the sick. The collections and sales realized the splendid total of nearly £2. 10s. 0d., part of which is to help the choir with further equipment.

As Croscombe is but a small village, it is felt that the results of these week-end meetings are particularly gratifying, and we pray that there may eventually be many additions to the church as a result of the interest that has been aroused.

H. W. McCrow.

North England Conference

President: Pastor O. M. Dorland.

Office Address: 22 Zulla Road, Mapperley Park, Nottingham.

Notes from the President

THE efforts that have commenced in the North England Conference are progressing favourably.

BROTHER B. WALTON has begun in Royston, near Barnsley, where there is a population of 6,400. At his first meeting there were sixty present and he received sixteen names for literature.

BROTHER R. A. FREETH in Sunderland is being assisted by Miss M. Hamblin, lately graduated from Newbold College. This is a new recruit to our Bible-work. At their first meeting about two hundred were present, and they now have over sixty names with which to work.

PASTOR W. R. A. MADGWICK, assisted by Miss Basher, in Ilkeston had three hundred and seventy-five present at the opening meeting. The attendance is fairly well maintained and they have received one hundred and twenty names of interested people

BROTHER W. M. LENNOX has commenced meetings in a Primitive Methodist Chapel in Grimsby. He is assisted by Miss Mitchell, another addition to our working force, who comes to us from the college. One hundred and twenty attended the opening meeting, and twenty names requesting literature were received.

WE trust that these interests will grow and ask that the WORKER family remember them at the throne of grace.

The tithes of the North England Conference at the close of September shows a gain of £106. We appreciate the faithfulness of our members.

SABBATH, November 10th, is the day set apart for taking up the offering for the MISSIONARY WORKER. We should appreciate it if you will give to this offering in proportion to your appreciation of this little paper. In 1933 the offering amounted to £35. 10s. 9d.

Last year the Conference had to subsidize this fund by £44. We know you look for its fortnightly visit, and we trust that in every church adequate announcement will be made on November 3rd so that a good offering may be received on November 10th. I trust that no church will neglect to do this and to make adequate provision for taking up this offering. I thank you in anticipation.

O. M. DORLAND.

Welsh Mission

Superintendent: Pastor G. D. King.

Office Address: 80 Australia Road, Heath, Cardiff.

The Barry Dedication and Harvest Thanksgiving Service

THE vision that the members of the Barry Church have had during the past two years was realized during the week-end of October 13th and 14th when we assembled for the dedication of the church.

It has meant hard work and sacrifice on the part of the members and friends, but all rejoice that the church is at last free of debt. We thank God for the way He has helped us to accomplish this task.

As we met together there was gratitude in our hearts for three of God's blessings: He had given us a church, it was paid for, and—we had reached our goal for Ingathering!

We were very happy to have Pastor Maxwell with us for the week-end. He spoke to us at the dedication service on Sabbath afternoon, pointing out that, while the building being dedicated was uppermost in our thoughts, we must ever remember that God does not dwell "in temples made with hands," but in the temple of the heart.

After the inspiring address, Pastor G. D. King urged all, in a fitting conclusion, to rededicate their lives to God.

Pastor Maxwell again spoke to us on the Sunday afternoon, and favoured us once more in the evening at our Harvest Thanksgiving service, his subject

being, "Earth's Ripening Harvest." The church was beautifully decorated, and with the rich harvest of fruit and grain made a lovely picture. The musical items rendered were much appreciated, and helped to make a week-end of special blessings that will long be remembered.

C. L. W. COOKE.

At Rest

BRANCH—Miss Ellen Eliza Branch accepted the truth under the labours of Pastor Washburn about forty-one years ago, and was one of the charter members of the Bath church. During all this time she had been a faithful member of the one church. Our sister passed peacefully away on October 9th, after a few days' illness, at the ripe old age of eighty-nine years, and was buried in the family grave at Locksbrook Cemetery on Sabbath, October 13th, the writer officiating. A number of relatives and churchmembers were present to pay their last tokens of esteem. We laid our sister to rest in the certainty of a glorious resurrection at the return of our Saviour.

HAROLD W. McCROW

MASON—Brother W. J. Mason fell asleep October 15th at the age of sixty-three, after a very painful illness. He accepted the truth in 1924 under the labours of Pastor Hall. His widow, five sons, two daughters, and eight grandchildren are left to mourn their loss. Our brother was laid to rest in the Annfield Cemetery, Liverpool, the writer conducting the service, with a large company of friends and relatives in attendance. The numerous floral tokens gave evidence of the general esteem in which Brother Mason was held. He passed away in full assurance of a glorious resurrection.

W. MAUDSLEY

CROOK—Sister Crook passed to her rest on October 6th under very tragic circumstances, having collapsed and died in a tram. Our sister was sixty-five years old and a charter member of the Livepool Church. At the time of her death she was our faithful home missionary secretary. She had joined heartily with us all in church worship in the morning, and in the evening she had entered her rest. Sister Crook leaves a daughter and two sons to mourn the loss of a faithful Christian mother. The funeral service was conducted by the writer in our own church with a large assembly of relatives and members present. The interment took place in the Annfield Cemetery.

W. MAUDSLEY.

MARKS—Our dear sister Helen Jane Marks fell asleep in Jesus during her sleep on October 11th, at the age of seventy-nine, in her home, 51 Cross Road, Southwick. Our hearts went out to Brother Marks in sympathy as he laid his beloved wife to rest on October 17th in the Southwick Church Cemetery by kind permission of the vicar, Rev. Tanner. The services in the home and by the graveside were conducted by Pastors A. K. Armstrong and Colthurst, joined by relatives, friends, and members of the Hove and Brighton Church. Sister Marks accepted the truth with her husband in the tent meetings at Rutland Road, on September 17, 1910, under the ministry of Elder Wakeham Sen, and John D. Gillatt, being baptized on December 30th of the same year by Elders Meredith and Fitzgerald. Though a great sufferer for some twenty years, she was always anxious to help in every way, and leaves us an example of perfect faith in God, and much pain borne with fortitude and patience. We rejoice to know she is just resting till she hears her Master's call on that longed-for resurrection morn, then to be ever with our Lord.

E. L. FRASER, Church Clerk

Advertisements

NOTE—The charge for advertisements in this paper is one penny per word. This applies to all advertisements except requests for employment sent in by members of the Seventh-Day Adventist Church. Advertisers are requested to send cash with their advertisements, otherwise they may have to be held over until the following issue.

WANTED—Reliable maid, general work, good home, outings, as family. Apply: E.H., 24 Seafield Road, Hove, Sussex.

MAN, age 39, no children, desires situation as handy man, in building trade, or as caretaker, or watchman. Good references. Write: Deane, 80 Richmond Road, Bristol 7.

CHRISTMAS CARDS Beautiful verses. Send for sample packet 1/- All proceeds for Home Missionary work. Apply: Mrs M. Brooks, 81A The Grove, Hammersmith, W.

SUNSET CALENDAR

	London	Nott'm	Cardiff	Edin	Belfast
November 9th	4.23	4.23	4.36	4.19	4.36
November 16th	4.13	4.12	4.26	4.6	4.25

Watch the Scales

WE are all familiar with the advice, "Laugh and grow fat," but let that fatness become twenty or thirty stones overweight and you will find that you have laughed and grown famous as well as fat. This year we have had anniversary reminders of the man who grew so fat that five ordinary men could get into his waistcoat. His girth was prodigious and his weight so enormous that just before his death he found it impossible to walk. Let anything become abnormal and it is sure to find a place in the archives of the famous, though in reality it may be a sorry monument of defective humanity.

The elephant is constructed to support its enormous bulk and is able to carry tons of itself about with an ease of movement and daintiness of tread that can hold a banana on the ground and skin it with its trunk without crushing the fruit. But a twenty- to fifty-stone man (as the one mentioned above) is just a mountain of flesh, stumbling, unsure of himself, and likely to fall on his back at any time and be unable to rise without assistance.

We once saw such a man who, when capsized on his back waving his arms and shouting for assistance, presented a picture so gloriously comic as to make even the highly-alarmed onlookers smile.

Men and women who carry a mere five or six stones overweight may not find themselves famous but they will find the extra stones they are carrying a burden. Their breath comes in short pants, they don't quite know what their feet are like, and usually must find someone to lace up their boots for them. The easy chairs they use take on an appearance of "deep depressions," the springs won't spring but only stick out like the bones of an underfed cow; they take up two seats in a railway carriage, and their tailor is not too certain about making their suits for the usual charge owing to the extra price of the cloth.

Recently we visited a seaside resort much favoured by stout people and sadly we wondered why they do it. If, when the first signs of obesity appeared, they had paid special care to their diet, what a difference there would have been. But the trouble with people is that they do not think in a way that has been termed "reality thinking." They are content to let other people think for them. There is no choice made of suitable foods, but that which is put before them they eat. And usually they are adding fuel to an already raging fire. Pound after pound of flesh and fat is added until the matter is serious and something must be done about it. Then it needs a visit to a medical advisor and a special dietary followed, which in most cases is restricted and unappetizing.

Granose Foods Limited have made for a number of years a special range of starch-reduced foods suitable for the dietary of the obese: breads, biscuits, breakfast foods, etc., all of a definite standard and non-fattening. These foods have become famous because of their unique palatability as they belong to a category of foods usually looked upon as uninteresting.

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This shows how beneficial these foods are and those interested should send to GRANOSE FOODS LIMITED, Watford, Herts., for the illustrated booklet, *Granovita Diet*.

G.F.L.

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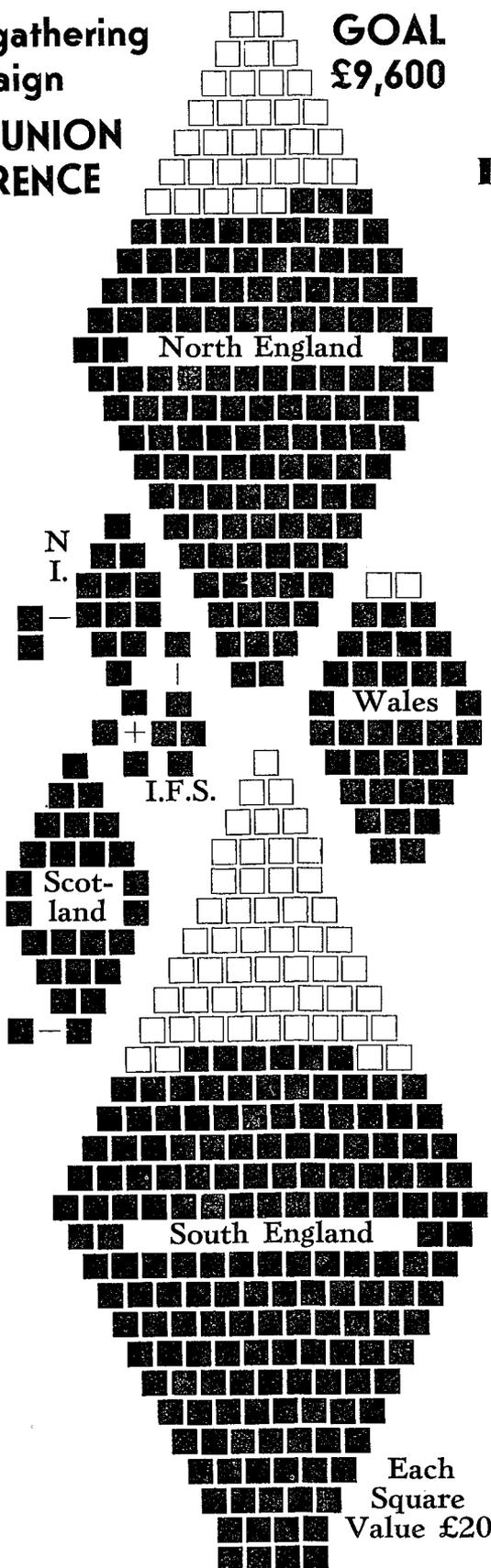
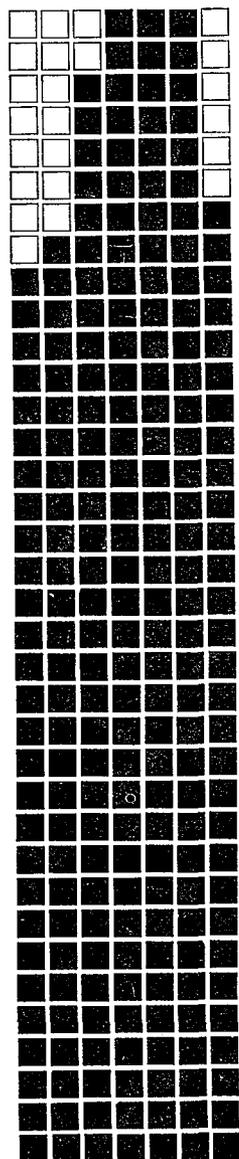
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